

## **Historic, Archive Document**

**Do not assume content reflects current scientific knowledge, policies, or practices.**

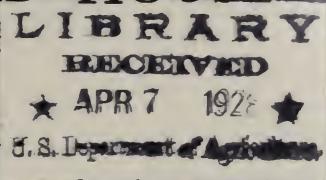


6828 - 1928 - 14

# WICHITA NURSERIES & SEED HOUSE

## Wichita, Kansas

Growers and Distributors of high grade Nursery Stock



Landscape Architects and Seedsmen



*The Delicious Apple is truly "Delicious," as there is nothing like it for a health-giving fruit the year around.*



*The Elberta Peach should be in every orchard. Propagated best by us.*

VIEW OF OUR ORNAMENTAL FIELDS

D. N. Shoemaker





KIEFFER PEAR

DUCHESS PEAR



GOLD PLUM



BARTLETT PEAR



ABUNDANCE PLUM



BLACK  
TARTARIAN  
CHERRIES



GOVERNOR WOOD CHERRIES



MONTMORENCY  
CHERRIES

# To Our Friends and Customers

We are with you again for another year with the same low prices and quality goods but in a new dress. We wish to thank our customers for the fine patronage of the past year and we hope we have satisfied your every want.

We are sending to you this year our new catalogue with the prices where you can find them. We think that we have anticipated your wants and that we are giving you a new, easily understood catalogue containing only those varieties of plants that we would personally plant ourselves.

Our slogan is the same: "Quality nursery stock to the public at the lowest possible prices." We are the pioneer mail-order nursery of this section and we set the standard for good stock and low prices. Do not be deceived by prices quoted by smaller nurserymen and dealers who continue in business by furnishing you with inferior stock.

We, besides reducing our prices on a large number of items, are continuing our remarkable premium offer. If you have not seen any of our premiums, ask your friends if they are not fine and just as we represent them. This premium offer is our method of letting you share our profits.

We consider your good will our strongest asset. This is our thirty-seventh year in business and we have grown and prospered because we have satisfied your wants. We will welcome your further business, and will try just as hard as ever to please you. Thanking you for your past patronage, and with kindest regards, we are

Gratefully yours,

W. F. SCHELL, President.

## History

Mr. W. F. Schell, the president, came to Wichita in 1890 from Caldwell to form the Wichita Nurseries Association. In association with several of the most influential men of the town, Mr. Schell planted out several acres of nursery stock and from this small development our firm has through the years increased in acreage and business until we are rated as one of the largest and most complete nurseries in the middle west.

During the years 1915, 1917 and 1918, Mr. Schell was Commissioner of Parks, City of Wichita, and much of the credit for the excellent park system of Wichita goes to him as he was very active as Commissioner.

In 1925, we started a new nursery at Tulsa which is known as the Tulsa-Wichita Nurseries. This new nursery is now one of the best and most complete nurseries in Oklahoma. We have built new packing houses on the grounds of our Oklahoma Nursery.

We have equipped both of our nurseries with modern equipment and efficient workmen and we would welcome a chance to serve you with our quality plants.

## Personnel

**Mr. W. F. Schell**, president of our firm, started as an apprentice in the nursery business for the Brackett Nursery Company, fifty-nine years ago. Mr. Schell has continued actively in the nursery business since that time and is the oldest nurseryman in Kansas. Mr. Schell is acknowledged as one of the best orchard men in the state. His long experience in the growing of fruit trees and small fruits, and his additional experience of orchard work fits him as an orchard expert. Mr. Schell was Kansas Commissioner of Horticulture at the World's Fair in St. Louis in 1904 where his efficient and painstaking efforts won much reward and glory for the products of the Kansas orchards and winning two grand prizes for the State. He will assist you in starting your orchard and will be glad to advise you on your problems at any time. Is also a life member of the Kansas State Horticultural Society and a former vice-president as well as a member of the Luther Burbank Arboretum Association.

**Mr. Albert L. Schell**, our secretary and head of our Landscape Department, is a graduate of the Kansas State Agricultural College at Manhattan and also the possessor of a Master's Degree from the University of Chicago at Chicago, Illinois. Mr. Schell was in the landscape business in Chicago for six years before coming back to Wichita. Since his return to Wichita, Mr. Schell has been very busy with his landscape work, specializing upon the decoration of homes, cemeteries, subdivisions, parks, and industrial plants. Our friends and our customers should feel free to place their landscape problems in Mr. Schell's hands.

**Mr. W. Robert Schell**, our treasurer and Oklahoma manager, is a graduate of the Kansas State Agricultural College at Manhattan and also pursued a post-graduate course in Landscape Gardening at the University of Illinois. Mr. Schell resides in Tulsa, Oklahoma, where we have a new nursery in the making. Mr. Schell is not only an orchard specialist but one of the best landscape architects in this part of the country. His landscape development on large estates, cemeteries, parks and industrial plants is attracting the attention of numerous influential people of Oklahoma.



For nearly sixty years Mr. W. F. Schell has served you well. The above photo is how he looks today, on the job, as usual

# Page of Information

## GENERAL

Wichita is a center of a network of railroads which can serve you promptly and well. We have the Santa Fe, Rock Island, Frisco, Missouri Pacific, Orient, Midland Valley and Arkansas Valley Interurban roads. You will find the freight and express shipments on these roads of the best.

## PACKING AND SHIPPING

Our large packing houses, finely equipped cellars and new equipment, place us in a position to protect and furnish to you the best of quality plants. We use every precaution to protect all plants so that they will reach you in fresh and growable condition. Our packers are all experienced men and our method of packing, so that your plants will keep fine and fresh, has caused us to receive many compliments from our customers.

## SAFE DELIVERY GUARANTEED

We take every precaution to protect your nursery stock in transit. Any stock that is damaged in transit will be replaced free of charge, f. o. b. packing station. We receive accurate accounts daily of the weather conditions in your locality. We protect you by shipping at the right time—when the weather conditions are favorable at our nurseries and in your locality.

## CERTIFICATE OF GENUINENESS

We exercise the greatest care in having our trees true to label. We agree, on proper proof, to replace all trees, plants, etc., that may be found untrue, free of charge or refund the amount paid for said stock but will not be liable further. Complaints, if any, must be made immediately after the delivery of the stock.

## GUARANTEE OF GROWTH

We use the greatest care possible to furnish you with live, fresh dug, plants. Any plants that fail to leaf out the first spring following the planting will be replaced at one-half price, providing the proper proof is furnished. The customer agrees to pay transportation charges on these replaced plants.

## FINANCIAL

Remittances must accompany the order. Remittances may be made by postal or express money order, personal check, bank draft, or stamps if your order is small. We will not be responsible for currency sent by mail.

## REFERENCE

To new customers and people not knowing us, we refer you to the First National Bank of Wichita, Industrial State Bank of Wichita, Dun Company, Chamber of Commerce of Wichita, or any business house in this city.

## PRICES

Prices quoted herein means that the specified stock will be packed free of charge and delivered in good condition to the transportation company. Our quality plants are priced low, so get your order in early while we have a surplus in all varieties.

## HOW TO SHIP

Orders will be shipped freight, express or parcel post, as you indicate. If the orders are not too large we recommend express shipment as this service is prompt and satisfactory. Those desiring parcel post shipment, PLEASE ADD 10% TO THE AMOUNT OF THEIR ORDER FOR POSTAGE. If you have sent too much the balance will be returned and if you have not sent enough, we will write you for the balance. Remember, we do not pay transportation charges of any kind. Roses, shrubs, vines, perennials, bulbs, and 2 to 3-foot fruit trees may be sent parcel post.

## HEALTH CERTIFICATE

The following health certificate accompanies all orders and guarantees to you healthy stock which is free from disease:

KANSAS ENTOMOLOGIST COMMISSION  
Office of State Entomologist, University  
of Kansas

No. A 1531

LAWRENCE, JUNE 14, 1927.

### CERTIFICATE OF NURSERY INSPECTION

THIS IS TO CERTIFY, That in accordance with Section 2-703 of the Revised Statutes of 1923, the nursery stock now growing for sale by Wichita Nurseries and Seed House, of Wichita, Kansas, has been inspected by a duly authorized inspector, and found apparently free from dangerously injurious insects or plant diseases.

H. B. HUNTERFORD, State Entomologist.

Invalid after June 1, 1928.

## PREMIUMS

Orders of over \$10.00 are entitled to receive the nice premiums as listed in this catalogue, pages 22 to 25. If your order fails to reach this figure club the same with your neighbor and get your premium. We guarantee these premiums to be just as indicated and of fine quality. Those customers taking advantage of this fine premium offer are really getting a discount of from 10 to 15% off their bill. All premiums except nursery stock are shipped f. o. b. Kansas City, Mo.

## SPECIAL RATES AND PRICES

Note at the bottom of each group of prices the special rate given for a number of plants of this group. For example, you can buy five pears at the 10 rate—that is one pear would cost you in the standard 3 to 4-foot size 50 cents, but you can buy five of these trees (in this size only) for only 45 cents each. If you want as many as 30 pears in this same grade you can buy them at the 100 rate or for 40 cents apiece. The same rate proposition is given at the foot of each group of prices. Write us if you do not understand this rate system. Customers may mix the varieties as much as they wish but must keep the one size.

## LARGE ORDERS

Customers contemplating the purchase of plants in very large quantities kindly write in your list as we may have what you want in surplus and thus be able to quote you even lower than these prices.

## LANDSCAPE DESIGNS

Those parties wanting us to furnish you with landscape sketches must send in your preliminary sketches and pictures of your home so as we will have a working background. Also you must deposit \$5.00 with us to cover cost of labor and materials. Upon the receipt of this \$5.00 we will issue you a credit memorandum good for \$5.00 worth of nursery stock which is good a year from the date of issue. Our landscape department is the best in the middle west and will gladly help you design your grounds properly.

## SERVICE DEPARTMENT

Our service department is composed of experts in gardening, landscape designing, and orcharding. These men will gladly answer all correspondence free of charge and we trust that you will let us help you solve your problems.

## TIME OF SHIPMENT

Kindly indicate the approximate time that you want your order shipped. We will ship your order as nearly as possible on the date that you indicate. You must remember that we are governed in this matter by weather conditions. To those that do not indicate the time of shipment, we will use our best judgment.

# Fruit Tree Department

Our fruit trees have been the standard of quality for years. People from all parts of this section of the country have been buying our trees for this period. Our growers know how to produce these quality trees and we use the latest methods of growing. The carefully selected scions are budded or grafted on "whole roots," thus producing a strong, sturdy tree that will stand transplanting, grow and produce the maximum crops. Our growing methods are more expensive than the average nursery because we take more pains with the details of each process. Our trees, as we price them, cost you no more than the ordinary trees and are worth nearly twice as much.

We use the same care for digging and packing our trees that we use in growing them. We use every modern method for protecting the tree after it is dug up to the time that you receive the same. Our large warehouses and cellars afford us ample space for our men to grade and pack the trees. Trained men look after the stock in the warehouses and keep the same moist and in good condition. One of our hobbies is our good packing. We strive to pack every plant for shipment so that it will go a great distance safely, and even more we pack so that you may keep the bundle of trees in the bale or box a week after you receive them and they will still be in good shape for planting after this time. We have hundreds of testimonials each season complimenting us on our fine fruit trees. They not only grow, but they produce fine crops.

## APPLE TREES

The most select stock grown anywhere, none better. We grade our plants strong and give good values for your money. We recommend in the summer apples the Early Harvest, Red June and Yellow Transparent. In the fall apples we recommend Maiden Blush, Wealthy, Grimes Golden, Jonathan. In the winter varieties we recommend the Delicious, Winesap, Stayman's Winesap and York Imperial.

	Each	10	100
2-year, 2 to 3 feet.....	\$ .20	\$1.80	\$17.00
2-year, 3 to 4 feet, branched.....	.30	2.80	25.00
2-year, 4 to 6 feet, choice.....	.50	4.50	40.00
2-year, 5 to 6 feet, extra.....	.60	5.50	50.00
5 at 10 rates; 30 at 100 rates.			



Yellow Transparent

### Summer or Early Varieties

**Early Harvest.**—Medium to large, flat, pale yellow; good. Tree a fair grower and bearer. July.

**Red June.**—Medium size, red; flesh white, tender, juicy, sub-acid; an abundant bearer. July.

**Yellow Transparent (Russian).**—Skin clear white, changing to pale yellow when fully ripe; flesh white, tender, sprightly sub-acid; good early bearer. July.



Winesap

### Autumn Varieties

**Maiden Blush.**—Large, flat, pale yellow; beautiful blush; mild, sub-acid; valuable for market, cooking and drying. September.

**Wealthy.**—Fruit medium, oblate, skin smooth, whitish-yellow, shaded with deep red in the sun, splashed and spotted in the shade. Flesh white, tender, juicy, sub-acid, very good. August to September.



Jonathan

### Early Winter Varieties

**Grimes.**—Medium to large, roundish, oblate, slightly conical large specimens oblong. Skin yellowish-white, with a mild sub-acid, agreeably good to best flavor. September to December.

**Jonathan.**—Medium size, unless thinned on tree, when it becomes a fair size; form roundish, conical; skin thin and smooth, the ground clear, light yellow, nearly covered with lively red stripes and deepening into brilliant or dark red in the sun; flesh white, rarely a little pinkish; very tender and juicy; mild, sprightly vinous flavor. September to December.



Rome Beauty

### Winter Varieties

**Rome Beauty.**—Large, roundish flat; bright red, mild, sub-acid, very good. A good grower and early bearer. November to March.

**Stayman Winesap.**—Tree is a vigorous grower, drooping in habit and adapts itself to soils and situations; fruit large size, bright red color and produced in large quantities. A profitable market variety. October to March.

**Winesap.**—Medium, conical, dark red; very smooth. Acid to sub-acid, juicy and rich, very valuable for both family and market. Tree very hardy and an early and constant bearer December to April.

**Yellow Bellflower.**—Large to very large; oblong, pale yellow, sometimes blushed; acid to sub-acid, rich and good. Tree a fine spreading grower and hardy. October to January.

**York Imperial.**—Medium to large, oblate; color white, shaded with crimson; flesh firm, crisp, juicy and sub-acid; a good bearer and keeper; one of the best winter apples. November to April.

## CRAB APPLE TREES

These fine fruit trees should be on every home lot. The fruits are tart, juicy, and are used exclusively for jelly, preserves and for canning. We recommend for all-around use the Hyslop, Transcendent and Whitney varieties.

	Each	10	100
2-year, 3 to 4 feet, branched.....	\$ .50	\$4.75	\$40.00
2-year, 4 to 6 feet, choice.....	.55	5.00	45.00
2-year, 5 to 6 feet, select.....	.70	6.50	60.00
5 at 10 rates; 30 at 100 rates.			

**Florence.**—Originated in Minnesota. Fruit medium in size; color carmine when well colored; flesh yellowish, fine, acid. Excellent for cooking and for jelly. Valuable for early market. Tree hardy and spreading; bears when young and inclined to overbear.

**Transcendent.**—Medium size; flavor pleasant and agreeable; extremely hardy.

**Hyslop.**—Large size, beautiful dark crimson. Hangs in clusters. September.

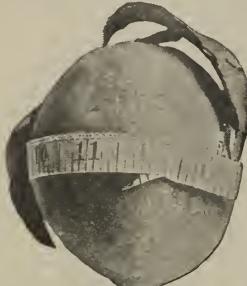
**Whitney.**—Large, averaging 1½ to 2 inches in diameter; skin smooth, glossy green, splashed with carmine; flesh firm, juicy and rich. Very hardy, vigorous, handsome.

# PEACH TREES

We make a specialty of selecting scions from trees that have been producing maximum crops. We promote a strong root development in the peach by use of fertilizers. Also all your trees are kept properly pruned in the nursery rows. We recommend in the freestone class, Alberta, Champion, J. H. Hale, Crawford's Early and Late, Mayflower, Stump and Early Wheeler. In the clingings, we recommend the Heath Cling, Chinese Cling and Indian Blood Cling.

	Each	10	100
2 to 3 feet, branched.....	\$ .20	\$1.70	\$15.00
3 to 4 feet, branched.....	.25	2.40	20.00
4 to 5 feet, choice.....	.40	3.70	30.00
5 to 6 feet, select.....	.50	4.50	38.00
5 at 10 rates; 30 at 100 rates.			

Peach trees are in exceedingly heavy demand and stock is limited. Place your order early while our stock is complete.



Elberta



J. H. Hale

## VARIETIES

**Early Wheeler** (Red Bird Cling).—Fruit larger than Greensboro, round, flesh white, juicy; tough skin nearly covered with deep red. A good shipper. July 1st to 5th.

**Mayflower**.—Originated in North Carolina; very early; color perfectly red; a valuable market sort. Perfectly hardy in bud and a heavy cropper. July 5th to 10th.

**Carman**.—Large, resembles Elberta in shape; color creamy white, with deep blush; skin very tough; flesh tender, fine flavor and quite juicy. One of the hardest in bud. In shipping qualities and freedom from rot it is unsurpassed. Profitable market variety. July 10th to 15th.

**Belle of Georgia**.—Very large; skin white, with red cheek; flesh white, firm and excellent flavor; the fruit is uniformly large and showy; a very prolific bearer. July 15th to 20th.

**Rochester**.—A new yellow freestone variety. The fruit is large, yellow, sweet, juicy and of delicious flavor, keeping and shipping well; skin prettily blushed. Tree strong grower and hardy; prolific bearer. Ripens about July 25th.

**Crawford's Early**.—The best early yellow freestone; one of our oldest varieties. Ripens about August 1st.

**Salway**.—Large, creamy yellow, with crimson cheek; flesh deep yellow, juicy, rich, sweet. September 15th to 20th.

**Heath Cling**.—One of the finest canning peaches; good size; lemon shape; tree a good grower and excellent bearer. September 15th to 20th.

**Krummel's Late**.—Found in an orchard on property of Mr. Krummel of St. Louis. Color a rich golden yellow, with bright red cheek; round; freestone; juicy. Ripens here about October 5th, and is a good keeper.

**Chinese Cling**.—The most popular Southern peach; shape is oblong; has creamy skin with faint flashes of red. August.

**Japan Blood Dwarf**.—Heavy bearer, making necessary thinning of fruit which is dark red; flesh red; juice red. A fine fruit for all purposes and a sure money-maker. Plant some of these without fail.

**Indian Blood Cling**.—One of the best for canning, pickling and the making of preserves. Last of August or about the first of September. A variety much in demand on the market and for home use.

# APRICOT TREES

Note.—We are introducing our new variety, "The Late Moorpark," an apricot that bears fruit from ten days to two weeks later than the fine Moorpark, thereby escaping the early frosts. Disregarding the custom of charging more for specialties, we are offering this fine new variety at the same price as the others. Order before these are all gone, as we have only a limited number for sale.

	Each	10	100
2-year, 2 to 3 feet, branched.....	\$ .30	\$2.70	\$25.00
2-year, 3 to 4 feet, branched.....	.45	4.00	35.00
2-year, 4 to 6 feet, choice.....	.60	5.50	50.00
2-year, 5 to 6 feet, select.....	.75	7.00	60.00
5 at 10 rates; 30 at 100 rates.			

**Late Moorpark**.—One of the largest. Orange with red cheek; firm, juicy, with a rich flavor; quality unexcelled. The most popular standard variety. Late.

**Royal**.—Good sized where thinned; oval, slightly compressed; yellow with orange cheeks, faintly tinged with red; flesh pale orange, firm and juicy with a rich vinous flavor; exceedingly productive. Early June.

**Early Golden**.—Medium size; golden yellow. Moderately juicy and sweet. Ripens first of July.

**Superb**.—A hardy Russian Apricot that originated in Kansas and largely planted in the Central West. The tree is thrifty and hardy.

## A Table Showing the Number of Trees or Plants to the Acre

Distance.	No. of trees.
1 foot apart each way.....	43,560
2 feet apart each way.....	10,890
3 feet apart each way.....	4,840
4 feet apart each way.....	2,702
5 feet apart each way.....	1,742
6 feet apart each way.....	1,210
7 feet apart each way.....	888
8 feet apart each way.....	680
9 feet apart each way.....	537
10 feet apart each way.....	434
11 feet apart each way.....	360
12 feet apart each way.....	302
13 feet apart each way.....	257
14 feet apart each way.....	222
15 feet apart each way.....	193
16 feet apart each way.....	170
17 feet apart each way.....	150
18 feet apart each way.....	134
19 feet apart each way.....	128
20 feet apart each way.....	109
25 feet apart each way.....	68
30 feet apart each way.....	40

**Rule**.—Multiply the distance in feet between the rows by the distance the plants are apart in the rows, and the product will be the number of square feet for each plant or hill, which, divided into the number of feet in an acre (43,560), will give the number of plants or trees to the acre.

## NECTARINE

### Choice, Budded, Whole Root

	Each	10	100
All Budded, 2-year, 3 to 4 feet, branched.....	\$ .50	\$5.00	....

The nectarine has a smooth skin like the plum and is much like the peach in other ways. It requires the same culture as the peach. Quality very good.

# PEAR TREES

The pear is the most delicious of our modern fruits because of its fine juicy texture, exquisite flavor and aroma. The pear is also a very decorative tree and is used in landscape work because of its beauty. We recommend in the standard sorts the Kieffer, Bartlett, Howell and Duchess. In the dwarf sorts, we recommend the Seckel, Duchess and Anjou.

## STANDARD—The Best Flavored Sorts

2-year, 3 to 4 feet . . . . .	Each	10	100
2-year, 4 to 6 feet, branched . . . . .		\$4.50	\$40.00
2-year, 5 to 6 feet, select . . . . .		.70	6.50

5 at 10 rates; 30 at 100 rates.

**Bartlett.**—One of the most popular pears; large, buttery and melting, with rich flavor. Tree a vigorous and erect grower; bears young and abundantly.

**Garber.**—One of the Japan Hybrids; the best and handsomest of its class. Earlier than Kieffer, larger and much better quality; free from blight; very hardy. Immensely productive; bears young; excellent for canning or preserving.

**Howell.**—One of the finest American pears. Large, handsome, sweet and melting; tree very vigorous, hardy and productive.

**Kieffer.**—This is a seedling raised from the Chinese Sand Pear crossed with the Bartlett. Skin rather rough. Color yellow, with red cheek in the sun. Flesh white, juicy, buttery and rich. Tree a very strong, upright grower. Very profitable for market.

**Duchess.**—See description below.

## DWARF

	Each	10	100
2-year, 3 8-inch diameter . . . . .	\$ .40	\$3.75	\$35.00
2-year, 1 1/2-inch diameter . . . . .	.70	6.50	60.00
2-year, 5/8-inch diameter . . . . .	.90	8.50	80.00

5 at 10 rates; 30 at 100 rates.

**Duchess.**—The largest of our good pears; succeeds on pear, but attains its highest perfection on quince, and is a beautiful and vigorous tree. Most profitable for market.

**Seckel.**—The standard of excellence in pears. Small but of highest flavor. Tree a strong, slow, erect grower; very hardy and bears abundantly.

**Anjou.**—A large, fine pear, buttery and melting, with sprightly vinous flavor. Tree a vigorous grower and good bearer. Best on quince.

See full color illustration on second cover page



Seckel Pears

# PLUM TREES

The plum is one of our best fruit trees. These trees are very hardy, sturdy, and disease-resistant. They respond readily to good cultivation and care. We recommend especially the Japanese Hybrid sorts of which the Burbank, Abundance, Wickson and Red June are excellent. In the American varieties, we recommend the Shropshire Damson and German Prune. There are some good plums in the domestic varieties, including the Bradshaw, Green Gage, America, Gold and Lombard.

2-year, 2 to 3 feet, branched . . . . .	Each	10	100
2-year, 3 to 4 feet, branched . . . . .		\$2.25	\$20.00
2-year, 4 to 6 feet, choice . . . . .		.37	3.20
2-year, 5 to 6 feet, select . . . . .		.45	4.20

See full color illustration on second cover page



Blue Damson

## Domestic Varieties

**Wild Goose.**—Well known, large, deep red when ripe. Good quality; one of the best native plums; should be in every orchard. July.

**Bradshaw.**—Very large; dark violet-red; flesh yellowish, juicy, pleasantly sub-acid; tree vigorous and productive.

**Green Gage.**—A fine, handsome plum of exceptionally large size. Very desirable in many ways; for home use or market. Fruit greenish in color.

**America.**—Ripens July; color, yellow, changing to red. Medium cling.

**Gold.**—Fruit clear, light golden yellow, later nearly covered with a hazy carmine blush. When fully ripe a light cherry-red. Tree does best in chicken yards and on thin and clay soils; strong, healthy and one of the hardest.

See Cherry, page 8 for Cherry-Plum.



Green Gage

## European Varieties

**Blue Damson.**—A valuable market sort. It bears enormous crops. Thousands of bushels are annually sold on our markets. It is the best plum for preserving. August and September.

**German Prune.**—Large, dark purple, sweet, good. One of the most popular and desirable for canning. September.

**Lombard.**—Medium, violet red, juicy, good, hardy and productive; the leading market variety. August.

**Shropshire.**—An English variety of great merit for preserving.

An abundant bearer and hardy.

## Hansen Hybrids

**Waneta.**—Good red color, skin free from acidity and with delicious flavor. Two inches in diameter. Bear heavy and often have to have some picked from the tree to keep limbs from breaking. Often bears second year when tree is well cultivated.

**Sapa.**—Very fine, perfectly hardy. Glossy, dark purple skin with rich dark purplish-red flesh.

**Opata.**—Very beautiful when in bloom. Color of flesh green, flavor very pleasant. Ripens with us about July 10th, and will hang on the trees in good condition for about two weeks.

**Hanska.**—Bright red, heavy blue bloom, firm flesh, good quality, rich fragrance, bears early in abundance. When cooked has the flavor of an Apricot. Keeps well and has proven to be a good shipper.

## Japan or Oriental Varieties

**Abundance.**—Medium if allowed to mature as the fruit sets on tree, but large when fruit is properly thinned. As this variety is inclined to overbear, it is best that the fruit be thinned by taking at least one-half to two-thirds the fruit off when size of small marbles; the remaining fruit will be of extra size to more than make the same yield. Roundish, skin yellow, washed with purple with a bloom; flesh yellow, juicy, sub-acid with apricot flavor, quality superb.

**Burbank.**—Large, nearly globular; clear cherry-red, with a thin lilac bloom; flesh a deep yellow, very sweet and agreeable flavor. Hardy; one of the best for both garden and market planting. August.

**Wickson.**—A sturdy, upright grower, productive almost to a fault; fruit remarkably handsome, deep maroon; stone small; flesh fine texture, firm, sugary and delicious. Excellent keeper and fine shipper.

**Red June.**—It is the most satisfactory pure Japanese variety. Dark cherry-red, very showy, good size, good quality, and rots less than any other Japanese variety. An ideal early plum.

**Our Extra Heavy, Rooted Plums Will Please—Choice Selected Stock**



Large Montmorency

## CHERRY TREES

### Sweet Varieties

We recommend in the sweet cherry the Black Tartarian, Lambert, Governor Wood and Windsor. These varieties are fine for Colorado, New Mexico, and to a lesser degree in Kansas, Oklahoma and Nebraska.

#### FINE SELECTED STOCK

	Each	10	100
1-year, 2 to 3 feet.....	\$ .45	\$4.25	\$40.00
1-year, 3 to 3½ feet, branched.....	.55	5.25	50.00
2-year, 4 to 5 feet, choice.....	.75	7.00	65.00
2-year, 5 to 6 feet, select.....	.90	8.50	80.00

5 at 10 rates; 50 at 100 rates.

**Bing.**—Very large; dark brown—almost black; flesh firm, sweet, rich and delicious. A noted western sort. Late.

**Tartarian (Black).**—Very large, black, juicy, rich. End of June.

**Governor Wood.**—Large, light red, juicy, rich, delicious. June.

**Windsor.**—Fruit large; heavy bearer; beautiful dark color, almost black.

**Lambert.**—Largest of all; dark red; flesh firm and sweet. An excellent shipping cherry. Late.



Compass Cherry-Plum

### Sour Varieties

We recommend the sour cherry, including the Early Richmond, Montmorency and English Morello, for best results in Kansas, Oklahoma, Missouri, Nebraska and Arkansas. They produce well and are very hardy.

#### FINE SELECTED STOCK

	Each	10	100
1-year, 2 to 3 feet.....	\$ .27	\$2.50	\$21.00
1-year, 3 to 3½ feet.....	.37	3.50	30.00
2-year, 4 to 5 feet, branched.....	.55	5.00	40.00
2-year, 5 to 6 feet, select.....	.70	6.50	60.00

5 at 10 rates; 30 at 100 rates.

**Early Richmond.**—Medium size, light red; melting, juicy, sprightly acid flavor. Tree healthy and productive. One of the most popular early cherries.

**Large Montmorency.**—Large red cherry, ripening ten to fourteen days after Early Richmond. Tree a slow but stiff grower; very profitable bearer; valuable late sour cherry.

**English Morello.**—Good size, very dark red when fully ripe, rich, acid, juicy, excellent for canning. Later than Montmorency.

**Wragg.**—Originated in Iowa. Medium to large in size, long stem, dark purple when fully ripe. A variety well adapted for the prairie regions of the Northwest. Appears identical in tree and fruit with English Morello, but is claimed to be a new variety. Valuable late cherry. July.

### Duke Varieties

**May Duke.**—Medium, dark red, melting, rich, juicy, excellent. A reliable early cherry, nearly sweet.

### CHERRY-PLUM

**Compass.**—This is a hybrid of a plum and cherry. In size larger than the largest cherry but rather a small plum. Shape of plum with cherry quality. It will succeed where the true cherries will not and thus afford one with the best possible substitute for the cherry. The tree is vigorous, bears young. The fruit is red, rather tart. Fine for jellies and preserves. Ripens early in June.

## Berries and Small Fruits

We are selling more small-fruit plants each season. People are beginning to appreciate the true worth of these plants. Every home garden should contain some of these productive plants. Small-fruit plants are quick to start and quick to produce crops. They cost but little and you are more than well repaid for your efforts.

Our small-fruit plants are produced on the rich bottom lands which give the plants that wonderful massed root system. We are offering to our trade this year some of the two-year-old transplants in the raspberries. We recommend these plants as they will start quicker and bear crops sooner and are a better buy than the younger plants in case you want only a minimum number.

Our small-fruit plants are kept carefully cultivated and hoed and we get the maximum growth on our plants. We do not sell you the real small plants that fail to come up to grade. We ask that you give our small fruits a trial and we know they will please you. In most rural communities, fresh fruit is hard to obtain so we advise you to grow your own since it is so essential to good health.



Downing Mulberries

## Gooseberries

One of the hardest groups of the small fruits. They are sure to bear each season.

#### GOOD STRONG BUSHES

	Each	10	100
Carrie (largest grown).....	\$ .30	\$2.50	\$20.00
Pearl.....	.25	2.00	18.00
Houghton.....	.25	1.75	15.00
Downing.....	.25	2.00	16.00

30 at 100 rates.

**Downing.**—Size medium to large, oval, greenish-white; plants vigorous, upright, very productive; never mildews.

**Houghton.**—A vigorous grower; very productive; not subject to mildew. Flesh tender and very good. Red when ripe.

**Pearl.**—Fruit is large, juicy, with good flavor. Some berries attain an inch in length. Bush is a strong, vigorous grower.

This variety is very productive.

**Carrie.**—This Minnesota variety has proven very successful throughout the middle west. The berries are very large, and the bushes are very productive. Berries turn to reddish-yellow when ripe. We recommend the Carrie highly.

There isn't anything better than gooseberry jam; it is easy to grow enough for both home and market.



Downing Gooseberries

# CURRANTS

One of the hardiest and most easily cultivated of the small fruits. Excellent bearer of quality fruit with a small amount of care. Indispensable for table use, jellies, etc. We recommend the Perfection and Fay in the red groups and the White Grape in the white group. We recommend the Champion in the black group.

These are tested varieties and will please you.



Perfection Currants

**Fay.**—The best currant yet introduced; berries are large, uniform in size, with long stems, good flavor, and is very productive and easy to pick.

**Perfection.**—The color is a beautiful bright red. Size as large or larger than Fay, the clusters averaging longer. The Perfection has a long stem from the point of attachment to the bush to the first berry, making it easy to pick without crushing any of the berries. It is a great bearer, and on account of its great productiveness the plants should be kept well cultivated and fertilized, as should all heavy bearers. The Perfection ripens about the same time as the Fay. Quality rich, mild, sub-acid, plenty of pulp, with few seeds.

## PRODUCING STRAINS

	Each	10	100
Perfection, or Cherry.....	\$ .25	\$2.25	\$20.00
Fay's, or Champion.....	.30	2.50	23.00
White Grape, or Wilder.....	.25	2.25	20.00

50 at 100 rates; 500 at 1,000 rates.



Mastodon Strawberries

**Wilder.**—Introducer says: "Wilder will make twice as much wood as will Fay's Prolific, while setting as large fruit with double and triple the quantity; combines more good qualities than any red currant he has ever fruited." It is large, very productive, sweet and hangs a long time on the bushes in fine condition after fully ripe.

**White Grape.**—Large, yellowish-white; sweet or very mild acid; excellent quality and valuable for table use. Productive.

**Cherry.**—Very popular in market and brings several cents more per quart than any other old variety.

**Black Champion.**—Very productive; large bunch and berry; excellent quality; strong grower.

# STRAWBERRIES

Note.—Strawberry plants are packed 25 in a bunch. We do not break bunches. Plants should be ordered sent by express or parcel post at your expense. It is conceded that we have the best rooted plants in the country.

Standard Varieties.....	25	100	1000
Everbearing Varieties, Superb, Progressive and Champion.....	\$ .50	\$1.25	\$8.00
	.75	2.00	12.00

## Spring-Bearing Varieties

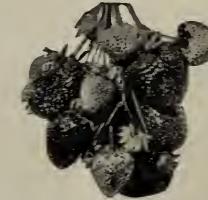


Aroma

**Senator Dunlap.**—This berry is of the Warfield type, has a perfect blossom, is hardy, productive, a splendid keeper and able to hold its own under any "rough and tumble" methods of culture to which it is likely to be subjected. It is a very heavy bearer of good size, even fruit, of a very beautiful dark red color. It is a berry to grow for either home use or market.

**Klondike.**—One of the most successful mid-season varieties for the Southwest. Bright red with prominent golden seeds. Large and prolific.

**Aroma.**—Is a very dependable, late variety. Grown and liked everywhere. Berries are very firm, dark red throughout, medium to large, and their good flavor and color hold well after cooking. It is the best all-around late berry.



Superb

## Everbearing Varieties

**Progressive Everbearing.**—The best of all everbearing varieties. The new runner plants produce a nice lot of berries in good quality. The fruit of Progressive is of good color and appearance. Very strong plants; heavy bearer.

**Superb.**—Fruit is large, shapely red, excellent quality; it fruits lightly in spring and heavier in summer and fall; needs good culture and watering if season is dry.

**Champion.**—In reasonably rich soil it sends out many runners when set early in spring. The berries are dark red, sweet, well flavored, medium in size. Next to the Mastodon we find it the best everbearer.

See color illustration on back cover.

**Mastodon.**—The Berry.—Very large from beginning to end of season. Never "run" small. Medium to dark red, evenly colored all over. Flesh red to core, firm—irregular cone to wedge-shape. Seed yellow, prominent. Flavor mild sub-acid; good. The Plant.—Large, vigorous, thrifty grower; leaves dark green, large; crowns big, sending out numerous strong, fruiting stems supporting as high as 30 berries each. Runners medium to numerous, making a good fruiting row. Roots numerous, fibrous, well branched, long. Has perfect blossoms, bears when planted alone.

Price.....	25	100	1,000
	\$1.00	\$2.75	\$15.00

# BLACKBERRIES

Our blackberries are all produced from strong cuttings. Our plants are sturdy, well rooted and capable of making a good start. We handle all the old favorites and some of the new tested sorts.

We recommend the new Blowers, hardy and productive, berries jet black and of large size. Has produced 2,720 quarts on one-third of an acre. Do not miss this excellent blackberry.



Early Harvest

## ALL ROOT CUTTING PLANTS

	Each	10	100	1,000
Early Harvest (very early).....	\$ .15	\$1.00	\$3.50	\$25.00
Blowers, large fruit.....	.20	1.50	7.00	35.00
Snyder.....	.15	1.25	5.00	30.00
Mersereau, or Eldorado.....	.20	1.75	7.00	40.00

50 at 100 rates; 300 at 1,000 rates.

**Mersereau.**—Mid-season. Beautiful, glossy black. Resembles Snyder, but larger, better quality, and less likely to turn red after picked. Canes rather spreading first season, becoming upright following year. Fruit large, rather round, good quality and holds up well. Everything considered, we believe Mersereau the best blackberry for general planting. Our best seller. Fating, cooking, canning, market.

**Blowers.**—Originated in Chautauqua county, New York. Claimed to be the hardiest, most productive and the finest quality of all the blackberries. Large size, jet black, good shipper. We believe this variety has special merit.

**Early Harvest.**—This is one of the earliest blackberries in cultivation; a compact, dwarf grower; fruit medium size and fine quality; an enormous bearer.

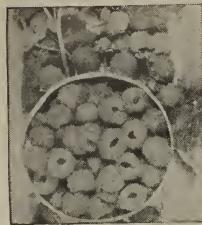
**Eldorado.**—Very vigorous and hardy, enduring the winters of the far Northwest without injury, and their yield is enormous. The berries are large, jet black, borne in clusters, and ripen well together; they are very sweet, melting and pleasing to the taste; have no hard core.

**Snyder.**—Very productive and hardy; fruit sweet and juicy. Ripens early.



Mersereau

## DEWBERRIES



St. Regis Raspberries

Asparagus  
and Rhubarb  
listed on  
page 27

	Each	10	100	1,000
Lucretia, Good No. 1 . . . . .	\$ .15	\$1.25	\$4.00	\$25.00
Austin, Fancy . . . . .	.15	1.25	4.00	25.00

50 at 100 rates; 300 at 1,000 rates.

**Lucretia.**—One of the low-growing, trailing blackberries, in size and quality it equals any of the tall-growing sorts. Perfectly hardy, healthy and remarkably productive, with large showy flowers. The fruit, which ripens early, is often one and one-half inches long by one inch in diameter; soft, sweet and luscious throughout, with no hard core; ripe before late raspberries are gone. Should be mulched to keep berries from the ground.

**Austin.**—Very large, acid, vigorous, very prolific and the most valuable of dewberries.



Lucretia Dewberries

## RASPBERRIES

Will grow on any soil that will produce corn. These plants are very hardy and productive. Patches should be well cultivated and fertilized once a year. Mulch during the winter and prune out all old canes. We recommend in the black raspberry group the Plum Farmer and Cumberland. The Plum Farmer has especially a fine fruit of large size and excellent flavor. In the red raspberry group we recommend the St. Regis Everbearing and the King. We recommend the two-year transplants in the St. Regis, Cumberland and Kansas. They are heavy plants, strongly rooted and will bear sooner.

### RASPBERRIES ARE MONEY MAKERS

#### Red Sorts

	Each	10	100	1,000
Cuthbert, tips . . . . .	\$ .15	\$1.25	\$5.00	\$25.00
Cardinal or King, tips . . . . .	.20	1.75	7.00	60.00
St. Regis, Everbearing, sucker plants . . . . .	.20	1.70	6.00	30.00
St. Regis, 2-year-old transplants . . . . .	.25	2.00	8.00	45.00

50 at 100 rates; 300 at 1,000 rates.

**Cuthbert.**—A remarkably strong, hardy variety; berries very large, rich crimson, very handsome, sweet, rich and luscious; highly flavored.

**King.**—Said by many to be the best early red raspberry. Plant a strong grower, hardy and productive. Berry firm; good shipper; large size; color bright scarlet.

**St. Regis.**—Begins to ripen with the earliest and continues to bear on young wood until October. Berries bright crimson, large size, rich sugary raspberry flavor. Flesh firm and meaty, a good shipper. Wonderfully productive, the first or main crop, equaling any red variety known. Canes stocky, of strong growth, with abundant dark green leathery foliage. Try it.

**Cardinal.**—A very large, dark red, prolific variety of best quality of the successful Southwestern varieties.

#### Black Sorts

	Each	10	100	1,000
Plum Farmer, extra choice trans- plants . . . . .	\$ .20	\$1.75	\$8.00	\$45.00
Cumberland, 2-year transplants . . . . .	.20	1.50	6.00	40.00
Cumberland, choice tips . . . . .	.15	1.25	4.00	25.00
Gregg, choice tips . . . . .	.15	1.35	4.00	25.00
Kansas, sure bearer, choice tips . . . . .	.15	1.20	4.00	22.00
Kansas, 2-year-old transplants . . . . .	.20	1.50	6.00	40.00

50 at 100 rates; 300 at 1,000 rates.

**Cumberland.**—The largest of all black caps. A healthy, vigorous grower, throwing up stout, stocky, well-branched canes that produce immense crops of magnificent berries. Fruit very large, firm; quality about the same as Gregg; keeps and ships well as any of the blacks. The most profitable market variety.

**Kansas.**—A strong, vigorous grower, standing extremes of drought and cold and bearing immense crops. Early, berries size of Gregg, of better color; jet black and almost free from bloom; firm, of best quality; presents a handsome appearance and brings highest price in market.

**Plum Farmer.**—A few days later than Kansas; matures its crop in a very short period, making it one of the most profitable early market sorts. Berries are thick-meated, firm, with a bloom similar to Gregg. Large berries.

**Gregg.**—Extra big, enormously productive. Hardy; firm black meaty berries. Late ripening and firm for shipping.

## GRAPES Extra Well Rooted No. 1 Grade Good Stocky Roots

Our grapevines are grown in the rich river bottom lands where we can produce those "wonderful root systems." Our cuttings are made from vines that show maximum production. We recommend the Concord for the best all-around grape for commercial purposes. The Warden, Moore's Early, Brighton, Niagara and Agawam are all fine producers. Don't fail to try some of the McPike, the largest grape that is adapted to this section.

	Each	10	100
Concord, \$55.00 per 1,000 . . . . .	\$ .20	\$1.50	\$6.50
Moore's Early . . . . .	.25	2.00	14.00
Niagara . . . . .	.25	2.00	12.00
Worden . . . . .	.25	2.00	12.00
Brighton or Delaware . . . . .	.25	2.00	15.00
Moore's Diamond . . . . .	.25	2.00	15.00
Campbell's Early . . . . .	.30	2.75	20.00
Agawam . . . . .	.25	2.25	20.00
Catawba . . . . .	.25	2.25	20.00

50 at 100 rates; 300 at 1,000 rates.

#### Blue and Black Sorts

**Campbell's Early.**—A fine healthy and early variety, profuse bearer. Ripens with the Moore's Early but keeps on the vine or in the house for weeks.

**Concord.**—The old standby. A large, purplish-black grape; vines remarkably hardy, vigorous and productive. Very popular; best market sort.

**Moore's Early.**—Bunch medium, berry large, round, with heavy bloom; vine exceedingly hardy, entirely exempt from mildew or disease. Its earliness makes it desirable for an early market. Two weeks earlier than Concord.

**Worden.**—A splendid large grape, of the Concord type, but earlier and in every way as healthy. Quality good to best.

#### Red or Amber Sorts

**Agawam** (Rogers' No. 15).—Berries very large, with thick skin; pulp soft, sweet and sprightly; very vigorous; ripens early.

**Brighton.**—Bunch large, well formed; berries above medium to large, round; excellent flavor and quality; one of the earliest in ripening.

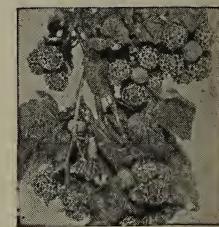
**Catawba.**—Bunches of good size, rather loose; berries large, round; when fully ripe of a dark copper color, with a sweet, rich musky flavor.

**Delaware.**—Bunches small, compact, shouldered; berries rather small, round; skin thin, light red; flesh very juicy, without any hard pulp, with an exceedingly sweet, spicy and delicious flavor.

#### White Sorts

**Niagara.**—Vine remarkably hardy; strong grower; bunches very large and compact, sometimes shouldered; berries large; light greenish-white; semi-transparent; slightly ambered in the sun; skin thin but tough, and does not crack; quality good; very little pulp; melting and sweet to the center.

**Moore's Diamond.**—Grape from Concord seed, fertilized with Iona. In vigor of growth, color and texture of foliage and hardness of vine it partakes of the nature of its parent Concord, while in quality the fruit is equal to many of the best tender sorts, and ripens two weeks earlier than the Concord.



Cumberland Raspberries

MOORE'S EARLY



THE NEW  
BRIGHTON

THE OLD  
RELIABLE  
CONCORD



# Ornamental Flowering Shrubs

These plants are the hardiest of the ornamentals. Shrubs can be rightly used in almost any position of the landscape. We recommend them for foundation plantings, corner groupings, screenings, and for individual plantings. We carry the most complete line of shrubs in the Middle West and have the kind you want for every purpose. Our plants are grown in rich soils, kept carefully pruned, and carefully cultivated so that every shrub is really a specimen plant. If in doubt about shrub placement or any other landscape work, write us at once.

**Althea (Rose of Sharon).**—These are very fine, hardy, free-growing, flowering shrubs, of very easy cultivation, and very desirable on account of their late summer blooming. Should be in every garden. Our collection comprises a great variety of colors and shades. 2 to 3 feet. .50 \$4.50

**Arrow-wood Viburnum.**—A fine shrub for massing for foliage effect. Flowers greenish-white. 2 to 3 feet. .60 5.50

**Barberry, Japanese (Berberis).**—From Japan. A very pretty species of dwarf habit, small foliage, changing to a beautiful coppery-red in autumn. Valuable as an ornamental as well as hardy hedge. 18 to 24 inches. .60 5.75

**Buckthorn.**—3 to 4 feet. .60 5.50

**Butterfly Bush.**—A most beautiful shrub and one that should be in every garden. A splendid shrub for park planting. It makes large shrubs even from small plants the first season. Single plants will often have 50 or more flower spikes the first year. The second year after planting it generally begins to bloom in June and continues throughout the summer until frost nips it. The flowers are produced on long, graceful stems that terminate in tapering panicles of beautiful lilac-colored flowers of miniature size and borne by the hundred on flower heads frequently 10 inches long. This admirable shrub should be classed as semi-herbaceous, as it sometimes freezes back to the ground in severe winters, but comes up again from the roots. A mulch of manure, leaves or other suitable material should be given before heavy freezing weather sets in. You should try some of these; you will be delighted with them. 2 to 3 feet. .60 5.75

**Calycanthus (Sweet Scented).**—A well-known native bush, bearing double, purple, fragrant flowers. 18 to 24 inches. .60 5.00

**Caragana (Siberian Pea Tree).**—A showy dwarf tree or shrub with pretty pea-shaped yellow flowers in May and June. 3 to 4 feet. .80 7.50

**Cotoneaster.**—2 to 3 feet. .60 5.50

**Dogwood, Flowering (Cornus).**—A well-known shrub of irregular shape, but very desirable for flower effect in the early spring before its leaves appear. Excellent in shrub borders. 2 to 3 feet. .65 6.00

**Dogwood, Yellow Bark.**—A very pretty shrub for winter color effect, bark bright yellow. .65 6.00

**Dogwood, Red Bark.**—Low-spreading shrub, with bright red twigs; very attractive in winter. .65 6.00

**Cut Leaf Elder.**—Deeply cut green foliage. Very hardy and beautiful in combination with other shrubs. 2 to 3 feet. .65 \$6.00

**Golden Bell (Forsythia).**—A very early and showy spring bloomer; flowers bright yellow; branches long and slender. 2 to 3 feet. .50 4.50

**Honeysuckle, Morrows Bush.**—A fine variety from Japan, valuable for its handsome red fruit. A fine compact growing shrub. Will grow in any location. 2 to 3 feet. .55 5.00

**Honeysuckle, Tartarian Bush.**—A compact, much-branched leafy shrub of pleasing appearance. Bears small pink flowers, of typical Honeysuckle form. 2 to 3 feet. .55 5.00

**Hydrangea (Hills of Snow).**—This is one of the most valuable hardy shrubs in cultivation. It attains a height of six to eight feet, and is perfectly hardy in all parts of the country. The flowers are white, borne in immense pyramidal panicles nearly a foot in length. It commences flowering in July and continues until November. This is the finest flowering shrub for cemetery planting we know of. 18 to 24 inches. .80 7.50

**Hydrangea Paniculata.**—A beautiful plant, showy and attractive, remaining in bloom from July to October. Flowers are pure white and are borne in immense clusters. 18 to 24 inches. .80 7.50

**Japanese Quince (Cydonia).**—Flowers very abundant, brilliant crimson scarlet. The most beautiful of the early spring blooming shrubs. 18 to 24 inches. .90 8.50

**Kerria (White).**—Attractive shrub. Graceful, slender green branches. Tender in far north. 2 to 3 feet. .75 7.00



Althea used as a hedge

**Deutzia Gracilis (Dwarf).**—A low bush, three or four feet in diameter; flowers pure white and graceful. One of the prettiest and most popular small shrubs. Fine for winter forcing. 18 to 24 inches. .65 \$6.00

**Deutzia Crenata (Pink Blossoms).**—The beautiful pink single-flowered species that is a mass of bloom in June. Often preferred to the double sorts. 2 to 3 feet. .50 4.50

**Deutzia, Pride of Rochester.**—A fine double variety, rather earlier than D. Crenata. Flower pink in bud, white when fully expanded. 2 to 3 feet. .50 4.50

**Flowering Almond (Pink and White).**—A class of ornamental shrub or small tree introduced from the mountains of Asia Minor, and succeeding well in common garden soil. The flowers are very showy, produced in great abundance, and useful for their earliness. Fine plants to use in grouping or for lawns. 2 to 3 feet. .90 8.50

**Golden Elder (White Blossoms).**—A beautiful golden-foliated form. Very useful for foliage effect. 2 to 3 feet. .65 6.00



FLOWERING ALMOND

Wichita Nurseries,  
Wichita, Kansas.

Gentlemen:

Upon investigation myself, I find that the trees were all O. K.  
Yours very truly,

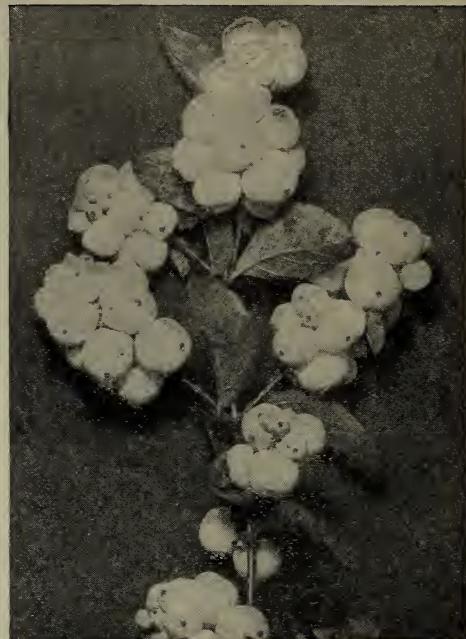
R. D. Matheson, Colorado.



DEUTZIA

## FLOWERING SHRUBS--Continued

Lilac (Purple).—Large shrub with large leaves and flowers. Flowers bluish-purple. Fine for specimen planting or for screenings. 2 to 3 feet.....	Each 10 \$ .65 \$ 6.00
White Lilac ( <i>Syringa Alba</i> ).—Flowers in slender panicles, pure white and fragrant. 2 to 3 feet.....	.75 7.00
Lilac (Named Varieties).—The French named lilacs offer a superb combination of new gorgeous colors. We recommend them, as they will please.....	1.25 10.00
Chas. X.—Single purple. Marie Legraye.—Single white. Pres. Grey.—Double blue. Belle de Nancy.—Double pink. La Tour.—Double purple.	
Crepe Myrtle.—This is a Southern plant, much esteemed, very effective both as a single specimen or in groups as a large shrub. Blooms throughout the entire summer producing great masses of beautifully fringed flowers in immense panicles. A single shrub on the lawn is most effective, or a mass of them produces a most magnificent background. The crimson is a beautiful bright red. The light pink is very distinct. We have four colors in stock—red, pink, purple or white. 2 to 3 feet.....	.80 7.50
Russian Olive ( <i>Elaeagnus</i> ).—A large shrub, sometimes of tree form, with long, narrow, silvery green foliage. The flowers are yellow followed by yellow fruit. 2 to 3 feet.....	.50 4.50
Snowball (Common).—An old and well-known shrub, bearing large balls of pure white flowers. 2 to 3 feet.....	.90 8.50
Snowball (Japanese).—A rare and exceedingly beautiful species of Japan; flowers in large, globular heads, pure white, hanging long on the bush; a very choice and desirable shrub. 18 to 24 inches.....	1.00 9.00
Mock Orange ( <i>Philadelphus</i> ).—Fragrant pure white flowers, in dense clusters so numerous as to bear the branches down when flowering. One of the best. 2 to 3 feet.....	.50 4.50



Snowberry

## SPIREA (Meadow Sweet)

An indispensable class of small to medium-sized shrubs, embracing a wide range of foliage, habit of growth, color of flowers and season of blooming. All of easiest culture in all soils.

S. <i>Van Houtti</i> (Bridal Wreath).—The grandest of all the Spireas. It is a beautiful ornament for the lawn at any season, but when in flower it is a complete fountain of white bloom, the foliage hardly showing. Clusters of twenty to thirty flat, white florets make up the racemes, and these clusters are set close along the drooping stems. Perfectly hardy and an early bloomer.	Each 10 \$ .30 \$ 2.75 2 to 3 feet..... 3 to 4 feet.....
18 to 24 inches.....	.40 3.50
2 to 3 feet.....	.55 5.00
S. <i>Billardi</i> .—Medium sized shrub, producing spiked panicles of flowers, bright rose color. A fine, medium growing shrub, blooms throughout the season. 18 to 24 inches.....	.50 4.75
S. <i>callosa alba</i> .—Of compact growth, with upright branches, crowded with large, flat clusters of white flowers nearly all summer. 12 to 18 inches.....	.65 6.00

Snowberry (White Berries).—Flowers inconspicuous, rose-colored in June and July; leaves thin, dark green; fruits large, milk-white, clustered; persistent until late in winter. 18 to 24 inches.....	Each 10 \$ .50 \$ 4.50
Snowberry (Red Berries).—18 to 24 inches.....	.45 4.00



Spirea Van Houtti (Bridal Wreath)

S. <i>Anthony Waterer</i> .—A new crimson-flowered variety; one of the most beautiful of dwarf flowering shrubs. It makes a low compact bush, 15 to 18 inches high, and is covered nearly the whole growing season with large umbels of deep crimson flowers. Perfectly hardy, it makes a fine, compact plant for low clumps or for bedding purposes. Blooms throughout the growing season. 12 to 18 inches.....	Each 10 \$ .75 \$ 7.00
S. <i>Thunbergii</i> .—Dwarf habit and round, graceful form; branches slender and somewhat drooping; foliage narrow and yellowish-green. Flower small white. Early bloomer. 18 to 24 inches.....	.60 5.50
S. <i>aureum</i> .—Sturdy, upright shrub with golden green leaves. Flowers white and extremely beautiful in contrast to golden foliage. This shrub should be planted in partial shade. 2 to 3 feet....	.65 6.00
S. <i>Froebelli</i> .—Flowers bright rosy-red, in flat umbels. This is one of our finest Spireas, excellent as a border shrub. Foliage turns purple in the fall. Branches willowy. Should be in every garden. One of the best of our low-growing shrubs. Blooms throughout the growing season. 12 to 18 inches...	.55 5.00
Sumac <i>aromatica</i> (Fragrant Sumach).—A native variety, exhaling a strong odor. Flowers greenish-white; leaves lobed. 18 to 24 inches.....	Each 10 \$ .60 \$ 5.50
Sumac (Smooth Sumach).—Very effective in autumn with its crimson seeds and foliage. 2 to 3 feet...	.55 5.00
Sumac (Cut-leaved).—A variety with deeply cut fern-like foliage. An elegant plant for groups on the lawn. 2 to 3 feet.....	.60 5.50
Sumac (Staghorn Sumach).—A large shrub or tree, brilliant foliage and scarlet fruit in autumn. 2 to 3 feet.....	.65 6.00
Tamarisk <i>Hispida</i> .—The best of the new Tamarix varieties. Foliage soft blue-green, flowers delicate pink occurring in early fall. 2 to 3 feet.....	.75 7.00
Tamarix <i>Africana</i> (Pink).—A tall, graceful shrub with small foliage like a Juniper, and delicate small rosy-purple flowers, produced in spikes; very pretty. Foliage dark green, flowers rose-pink, occurring in spring. 2 to 3 feet.....	.50 4.50
Wegelia, <i>Eva Rathke</i> .—Flowers brilliant crimson, a beautiful distinct, clear shade. Foliage light green and wavy. Fine for foundation planting around house. 2 to 3 feet.....	.90 8.50
Wegelia, <i>Rosea</i> (Pink Blossoms).—Flowers bright rose. A fine, medium growing shrub of fine foliage. Blooms from early to mid-season. 2 to 3 feet....	.65 6.00
Willow, <i>Pussy</i> .—Catkins silky, preceding the leaves; very useful for early effects. 3 to 4 feet.....	.75 7.00

# HEDGE PLANTS

Hedges for every use are becoming more popular every day. Hedges may be planted for security, for comfort, for landscape effect, or for hiding undesirable views. Lattice fences are far more expensive than the plant hedges and do not compare in good looks. We recommend for front and side yard the California and Amoor River privets and for the back yard the Russian Mulberry or Russian Olive. We have hedge stocks in Russian Olive, Spirea, Van Houttei, Low Bush Honeysuckle, Tamarix, and other broad-leaf plants. Write for prices.

50 at 100 rates; 500 at 1,000 rates.

Osage Orange Hedge No. 1.....	100	1,000
Osage Orange Hedge No. 2.....	\$2.00	\$10.00
California Privet, 12 to 18 inches.....	1.50	8.00
California Privet, 18 to 24 inches.....	6.00	50.00
Amoor River North, 12 to 18 inches.....	8.00	70.00
Amoor River North, 18 to 24 inches.....	9.00	80.00
Armour River North, 18 to 24 inches.....	12.00	100.00
Russian Mulberry, No. 1, select plants.....	5.00	40.00
Russian Mulberry, No. 2, select plants.....	4.00	35.00

Amoor River North Privet is very hardy and will not winter-kill. It has a beautiful dark green glossy foliage. It satisfies.



## EVERGREEN HEDGING

Price per 100—Height in Inches

Red Cedar (1-year transplants).....	6-10	10-15
Chinese Arborvitae (transplanted).....	\$12.00	\$16.00

Chinese Arborvitae (transplanted).....	10.00	12.00
--	-------	-------

Amoor River North Privet Hedge; the trees on the curb are Catalpa Bungei

## HARDY CLIMBING VINES

A graceful, clinging vine is always an asset to a porch or to a trellis. Vines are not only ornamental and restful to the eye but afford the quickest shade obtainable. For quick growth, we recommend the Dutchman's Pipe and the Japanese Kudzu. The Hall's Japan Honeysuckle and Clematis paniculata are fast growers and produce exquisite, fragrant blooms. The ivy will cling to stone, brick or stucco and give a very pleasing effect. We recommend the Boston Ivy and the Engelmann's Ivy for hardiness and ornamental effects. The Wistarias, white and purple, are fast growers and have a nice foliage and fragrant flowers.

### 2-YEAR, STRONG, WELL ROOTED

5 at 10 rates.



Boston Ivy



Clematis

Each 10	
	\$ .50 \$4.75

Each 10

Each 10	
	\$ .50 \$4.75

Each 10	
	\$ .50 \$4.75

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	
	1.00 9.50

Each 10	


<tbl\_r cells="2" ix="2

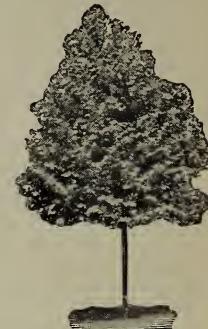
# Shade Trees

We have one of the best shade tree blocks in the country. We are trimming, cultivating and growing these trees to make the best possible specimens. You will like the root systems of these trees, also the straight stems and the symmetrical heads. Give us a trial order and be convinced of the quality of our trees. Our prices have been greatly reduced to move this fine block of trees. We recommend that you try some of our nice American White Elms and Soft Maples for your shade and ornamental purposes.

5 at 10 rates; 50 at 100 rates.



Sycamore



Chinese Elm

**Hardy Carolina Poplar.** — A vigorous, healthy native tree of rapid growth, pyramid in form, with large glossy leaves; valuable for park or street planting.

	Each	10	100
5 to 6 feet.	.40	\$3.50	\$30.00
6 to 8 feet.	.65	6.00	50.00
8 to 10 feet.	.80	7.00	60.00

**Sycamore.** — The Sycamore is probably the hardiest of all street trees for our larger cities. It can stand more abuse than any other tree we know of, is not affected with many of the injurious insect pests that infect other varieties of trees; it can stand the smoke and gases better than can most other ornamental street trees.

	Each	10	100
5 to 6 feet.	.65	6.00	55.00
6 to 8 feet.	.75	7.00	65.00
8 to 10 feet.	1.00	9.00	80.00

**White Ash.** — A rapid growing tree, notably immune from attacks of insects and fungous diseases; bark grayish-brown, rather thick upon the trunk, fissured; foliage glossy green and changing to purple in autumn. Thrives best in moist, fertile soil. Fine for planting on lawns or along avenues.

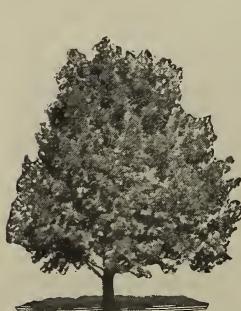
	Each	10	100
5 to 6 feet.	.50	4.50	35.00
6 to 8 feet.	.70	6.50	55.00

**Lombardy Poplar.** — This grows to an immense height, and is remarkable for its columnar growth. In landscape work breaks the monotony of the lower, round-topped trees. One of the characteristic trees of Lombardy and other parts of Italy.

	Each	10	100
5 to 6 feet.	.75	6.00	45.00
6 to 8 feet.	.90	7.00	55.00

8 to 10 feet.

1.00 8.00 70.00



Soft Maple

**Red Bud.** — A small tree of irregular rounded form, with pretty foliage, and very showy when in bloom; the branches and twigs are covered with a dense mass of small pink flowers before the leaves expand.

	Each	10	100
5 to 6 feet.			\$1.50 \$12.50

## SUGAR MAPLE AND NORWAY MAPLE

**Sugar.** — A very popular American tree; stately form and fine foliage justly ranked among the very best, both for lawn and avenue.

**Norway.** — A native of Europe. Its large, compact habit, broad, deep green shining foliage, render it one of the most desirable species for streets, parks and lawns.

	Each	10	100
6 to 7 feet.			2.00 17.00

**American Linden.** — Fine tree, of rapid, erect growth when young, but ultimately forming a fine, broad, round head. Leaves broadly oval; dark green above, light green beneath. Flower creamy-white and fragrant. A splendid street or lawn tree.

	Each	10	100
5 to 6 feet.			1.75 15.00
6 to 8 feet.			2.00 18.00



American Elm

## SHADE TREES, Continued

<b>Tulip Tree.</b> —A stately tree of medium growth. Leaves large, rich green, somewhat violin-shaped. Flowers handsome, cup-shaped, much resembling those of Tulip; greenish-yellow, marked with orange inside.	Each	10	100
5 to 6 feet.....	\$1.00	\$8.00	\$70.00
6 to 8 feet.....	1.50	12.00	85.00
8 to 10 feet.....	2.00	16.00	110.00
<b>Pin Oak.</b> —Foliage deep green, finely divided; assumes a drooping form when it acquires age. One of the most valuable for street planting.			
5 to 6 feet.....	1.75	15.00	
6 to 8 feet.....	2.50	22.00	
8 to 10 feet.....	3.50	30.00	

## FOREST TREE SEEDLINGS

<b>Catalpa Speciosa.</b> —6 to 12 inches.....	100	1,000
Catalpa Speciosa.—12 to 18 inches.....	1.00	\$6.00
Catalpa Speciosa.—18 to 24 inches.....	1.50	9.00
White Ash.—12 to 18 inches.....	2.00	12.00
Black Locust.—6 to 12 inches.....	2.00	16.00
Black Locust.—12 to 18 inches.....	1.00	6.00
Black Locust.—18 to 24 inches.....	1.50	10.00
Russian Mulberry.—6 to 12 inches.....	2.00	14.00
Russian Mulberry.—12 to 18 inches.....	1.00	6.00
Russian Mulberry.—18 to 24 inches.....	1.50	12.00
Honey Locust.—12 to 18 inches.....	2.50	15.00
Honey Locust.—18 to 24 inches.....	1.75	12.00
Elm, Am. White.—12 to 18 inches.....	2.50	18.00
Elm, Am. White.—18 to 24 inches.....	2.00	14.00
Maple, Soft.—12 to 18 inches.....		
500 at 1,000 rates.		



Catalpa Bungei

**Catalpa Bungei.**—Rapid-growing ornamental tree which, grafted on stems 6 to 8 feet high, forms an umbrella-shaped top without pruning; leaves large, glossy deep green, heart-shaped, symmetrically arranged; flowers in June or July in large, crowded panicles a foot long, followed by the long, bean-like capsules which often persist far into the winter.

5 to 6 feet.....	\$2.00	\$16.00
6 to 8 feet. Good Heads.....	3.00	25.00



An Entrance Planting of Various Evergreens and Climbing Roses

## Coniferous Evergreens

### ARBORVITAE (White Cedar) AND RED CEDARS

The Chinese Arborvitae and the Red Cedar are two of the best evergreens for use in this middle west. They both are large-growing trees and will grow in almost any situation. The Red Cedar grows more pyramidal in form while the Chinese Arborvitae grows more globe-shaped. We offer these trees in many sizes and you will be more than pleased with the quality of our plants. Use them for specimen planting, foundation planting, screening effects, windbreaks, or hedges. Both of these trees can be trimmed to make the desired shape that you want. Trim any time during the growing season.

### THE JUNIPERS

Represent a very large and varied family and grow in a great many shapes and forms, from an upright like the Irish Juniper to low, trailing kinds like the Savin or Ground Juniper. The different kinds vary in color of foliage, all shades of green, steel-blue, bronze and yellow being represented, which, when planted in groups or masses, give a very striking and pleasing effect. The dwarf kinds are fine for bedding or planting around the foundation of dwellings, instead of shrubs.

### THE PINES

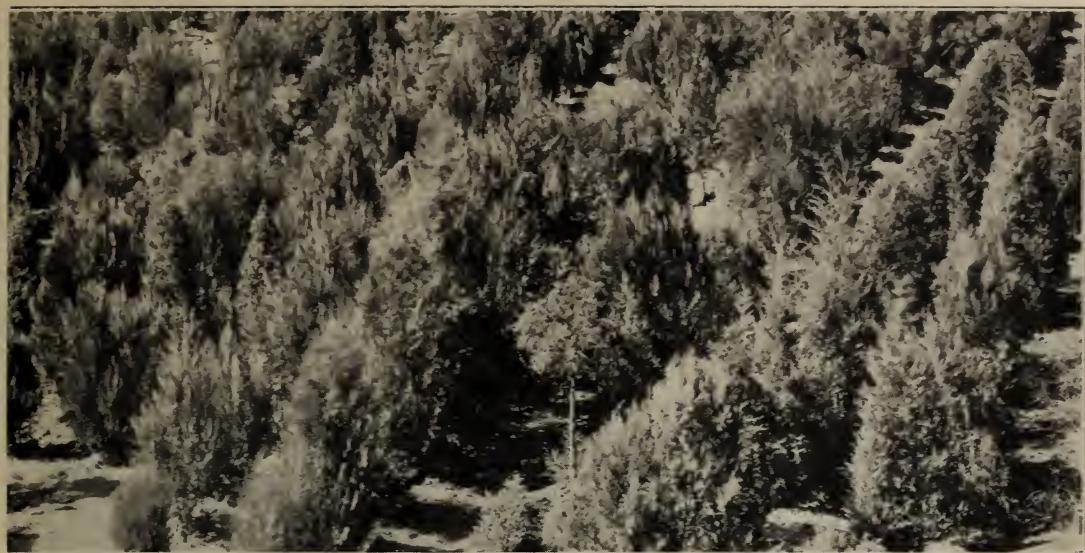
Are more striking and diverse in character than any other of the Evergreen family. The leaves of the Pines are needle-shape and the branches are borne in whorls or tiers, each whorl representing a season's growth. This group includes varieties from the tall, upright forms to the dwarf and spreading kinds, making them available for planting on the smallest lawn or largest estate as individual specimens.

### HOW TO PLANT EVERGREENS

Dig the hole very much larger than the ball of earth which comes with the young tree, and loosen the surrounding soil. Mix some leaf mold with the soil or use some rich mountain dirt to fill in the hole. Submerge the earth ball in a tub of water for half an hour or more before planting. Do not remove the burlap from the roots, but cut the string after the tree is in the hole; the burlap helps to anchor the tree and soon rots away. Evergreens require considerable water; a thorough wetting three times a week is better than a light daily watering.



Windbreak of Various Evergreens



Evergreens growing in our nurseries—all are specimen trees

We are selling more and more evergreens for landscape planting. The people are beginning to appreciate the "all-year-around" color of these plants. Also their splendid forms and excellent foliage. We have an evergreen for every purpose—some dwarf, some tall, some ground covers, some columnar, some globose. Our evergreens are shipped to you with their roots puddled or balled; this method protecting the tender fibrous roots. The below prices are for selected plants that we would want to place on any first-class landscape job. We recommend any of the following varieties for your purpose.

Price Each—Height in Feet.....	1-1½	1½-2	2-3	3-4	4-5
--------------------------------	------	------	-----	-----	-----

## ARBORVITAE

<b>CHINESE ARBORVITAE.</b> —A tall fast-growing tree but not so compact.....	\$1.35	\$1.75	\$3.00	\$4.50	\$6.50
<b>BAKER'S.</b> —Pyramidal growth, densely clothed with fresh, lively green foliage; very hardy; one of the best.....	2.00	4.00	6.00	8.00	10.00
<b>ORIENTALIS COMPACTA.</b> —A compact form of Chinese Arborvitae. Foliage very dark green. Fine where a slow-growing, compact tree is desired.....	2.00	4.00	6.00	7.00	9.00
<b>BERCKMAN'S GOLDEN ARBORVITAE.</b> —The most popular Biota grown. This conifer is of dwarf, compact and symmetrical habit. A perfect gem for small gardens, cemetery lots or formal planting. For window boxes and vases this variety is most effective.....	3.50	5.00	....	....	....

## JUNIPER OR CEDAR

<b>RED CEDAR.</b> —One of the most valuable trees for screens and windbreaks; perfectly hardy; too well known to need description. Our trees are all extra well shaped and have been several times transplanted.	2.00	2.75	4.25	5.50	7.50
Light green (untrimmed).....	2.50	3.50	4.75	6.00	8.00
Trimmed.....					
<b>IRISH JUNIPER.</b> —One of the most popular Junipers known. Rigidly upright and formal in character, resembling a green column.....	2.00	3.50	5.00	....	....
<b>SAVIN JUNIPER.</b> —Compact, bushy, low-growing form with branches of beautiful deep green, standing semi-erect. Fine for massing.....	4.00	5.00	....	....	....

## PINE

<b>AUSTRIAN PINE.</b> —From Central Europe. Leaves or needles stiff and dark green. Hardy everywhere and one of the most valuable conifers for windbreaks, belts, etc.....	3.00	3.75	4.75	....	....
<b>MUHGO (Dwarf Mountain Pine).</b> —Very distinct, leaves short, stiff, a little twisted and thickly distributed over the branches; does not grow tall, but spreads over the ground, generally assuming a globular form; very dense.....	4.00	5.00	....	....	....
<b>SCOTCH PINE.</b> —A rapid grower, very hardy, from the central portion of Europe, with short, rigid, light green leaves. Very valuable for screens and for masses.....	2.00	2.75	3.75	....	....

## SPRUCE

<b>BLACK HILLS.</b> —Of compact pyramidal form, very symmetrical; foliage is of a bluish-green. A very pretty, compact growing evergreen.....	3.00	4.00	5.00	....	....
---	------	------	------	------	------

*Our third cover page is composed of recommended Evergreens—all are shown in natural colors and will enhance the value of your home; making a cooler appearance in summer and giving the effect of warmth in winter. We invite you to come and make your own selection.*

# Landscape Department

Our Landscape Service has grown to be a very important branch of the business, and we are able to point with pride to a large number of private estates, parks, cemeteries, factory grounds, etc., which we have designed and executed the past few years.

With our large list of Ornamentals, such as Evergreens, Shrubs, Trees and Plants, we are able to execute any planting either large or small in a most satisfactory manner. We do everything from start to finish.

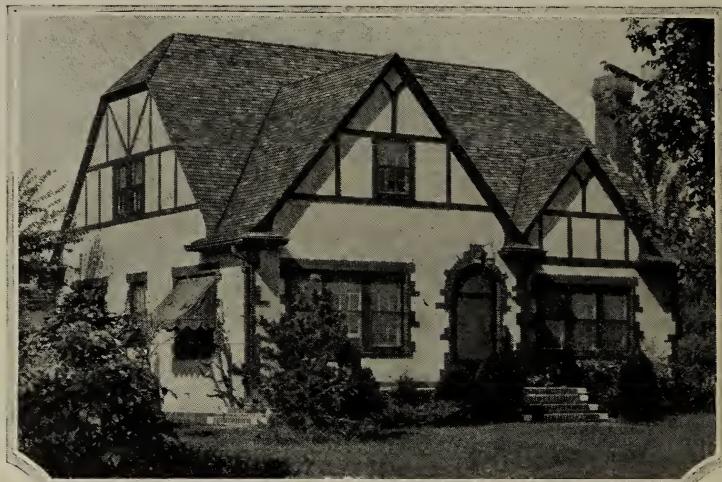
To us one pleased customer is worth a whole yardful of dissatisfied ones.



A judicious planting about the home indicates refinement as well as increased selling value.



We grow our stock and know its merits when we catalog it.



A planting of Evergreens blends beautifully with this home  
Designed and executed by Wichita Nurseries Landscape Service

There is nothing that adds as much beauty or gives such a degree of refinement to a home for as little outlay of work and money as a proper planting of trees, shrubs, vines, flowers and evergreens.



Note the Natural Beauty of the Trees, Shrubs and Evergreens  
Designed and executed by Wichita Nurseries Landscape Service

Mr. Schell's  
59 years  
of experience is  
your guaranty.

## Plans and Estimates

It is just as important in planting the home grounds to have a definite plan, furnished by a competent landscape architect, as to have a plan for building a modern dwelling. Attractive landscape effects are not made by guesswork but are the result of careful study and thinking.

Before making extensive plantings you should have this department make a survey of your grounds and furnish you with a properly worked-out design for beautifying them, with an estimate cost of planting.

Remember, we visit grounds, either public or private, and give suggestions for beautifying with shrubs and plants.



Owing to our immense stock of ornamentals we are able to make very low prices on a quantity.  
Your correspondence is invited.



Civic pride is shown in this planting.  
Designed and executed by Wichita Nurseries Landscape Service



Well-planted home grounds reflect permanency  
Designed and executed by Wichita Nurseries Landscape Service

Evergreens carry their beauty and charm the year round and perhaps are even more appreciated in winter; their warm, green foliage contrasts so sharply with the barren winter landscape and their graceful branches bend under a mantle of newly fallen snow.

# What Others Say—

Wichita Nurseries,  
Wichita, Kansas.

Dear Sirs:

Your letter and card at hand but am not in need of anything this fall but take the opportunity to mention that all the trees and grape-vines that I got from you last spring are growing and look good.

Respectfully yours,  
Robert Karte, Kansas.

Wichita Nurseries Co.,  
Wichita, Kansas.

Dear Sirs:

I have 100 of your apple trees that are two years old this spring and they are sure dandy ones. I wish you would advise me how they should be pruned this spring and do they need spray?

Yours very truly,  
L. L. Swearingin, Missouri.

Wichita Nurseries,  
Wichita, Kansas.

Dear Sirs:

I ordered and received over 200 trees from your nursery last spring which have proved very satisfactory. Am making a small order at this time, which ship as soon as possible. Thanking you for past favors,

Very respectfully,  
W. D. Priddy, Oklahoma.

Wichita Nurseries Co.,  
Wichita, Kansas.

Gentlemen:

Will say that I purchased trees from you two years ago and I have had the greatest success with them.

Very truly yours,  
E. E. Moss, California.

Wichita Nurseries Co.,  
Wichita, Kansas.

The grapes we got of you were the best I ever saw and in good condition. I will advertise your nursery.

Very truly yours,  
C. J. Bruce, Kansas.

We are anxious to see that you succeed and appreciate hearing from you.

## Special Premium List

### To My Many Friends and Customers:

We are pleased to offer this BIG premium list for your approval. We know that you need some of these useful articles and we have created this new idea because we want to give our customers the very best buys and the very best of treatment.

You will note that we are offering four big lists of premiums. The Family List gives you the premiums in high grade nursery stock and we think that a number of our patrons will want these premiums. Then we have the Children's List and these articles herein described are all fine and made by the best manufacturers in this country. You boys and girls better get busy and help yourselves to these fine premiums. Thirdly, we have the Men's List, offering a fine lot of garden tools, garden equipment, sprays, and other valuable materials. We guarantee the quality of these articles and know they will please you. Last, but not least, we offer for the Ladies the genuine Tudor 25-year guaranteed silverware. These high grade knives, spoons and forks will give you good service and they are nice looking.

We wish to thank you for your consideration of this premium list, our new effort, and we trust that you will take advantage of these fine offers. This is only another way that we have of showing you that we appreciate your business and further, that we are actually taking you in on the profits. We know that the offering of these costly premiums will cut down our profits but if we can make more friends and create more good will we will be amply repaid.

Gratefully yours,

**W. F. SCHELL, President.**

### FACTS ABOUT THIS PREMIUM LIST

#### READ CAREFULLY—

1—Customers are only entitled to receive one premium, according to the size of your order. For example, if you take a nursery stock premium from the family list, you are not entitled to any other premiums from the other lists. These four lists are submitted to give our customer a greater choice.

2—The amount of your purchase applies only to NURSERY STOCK. Seed purchases do not count in on these free premiums.

3—All premiums are packed and delivered free of charge to the transportation companies but the customer must pay transportation charges.

4—We have a large stock of all these premiums but, in case that the stock of one item is exhausted, then we reserve the right to have you make a second choice.

5—We guarantee that every item listed here is exactly as represented and first class in material and workmanship.

6—All premiums will be forwarded to you as soon as possible after your order has been received.

7—Customers kindly designate how they wish their premiums shipped. You will find a place for this on the order blank in the premium section.

8—Here is an excellent chance for several people to go together and club your orders and get a real nice premium.

9—Nursery stock premiums will be shipped from Wichita, Kansas, and all other premiums from Kansas City, Mo. Since all of these premiums are of light weight, the transportation charges will be small.

## HOW TO USE THIS PREMIUM LIST

Every premium is numbered, having a class number and an individual number. For example, if you send us an order for over \$15.00 in nursery stock, and you want the 12 Tudor Teaspoons in the Ladies' List, your number would be "16a." You write this "16a" on the bottom of the front page of the order sheet and give a short description if you wish. If your boy or girl wants the Cannon Ball Play Boy Pedal Car, your number would be "11," there being no individual number in this group. We trust that this brief explanation is clear, if not, write us a letter and we will gladly answer questions.

## FAMILY LIST

**No. 1**—Nursery Stock orders of \$10.00 or over and less than \$15.00 are entitled to receive any one of the following groups of plants:

- (1) 10 New Strain Concord Grapes.
- (2) 4 Spirea Van Houttei (Bridal Wreath).
- (3) 4 J. H. Hale Peach, 3 to 4 feet.
- (4) 4 Japan Blood Dwarf Peach, 3 to 4 feet.
- (5) 2 Purple Wistaria Vines, 2-year-old.
- (6) 6 Yellow Coreopsis, a fine perennial flower.
- (7) 4 Stayman Winesap Apple, 3 to 4 feet.
- (8) 2 "Messenger" named variety of Red Peony.
- (9) 4 Carrie Gooseberry, largest grown, 2-year-old.
- (10) 3 Late Moorpark Apricot, 3 to 4 feet.
- (11) 25 Blower Blackberries.

**No. 2**—Nursery Stock orders of \$15.00 or over and less than \$20.00 are entitled to any two of the above groups, or two of any one group.

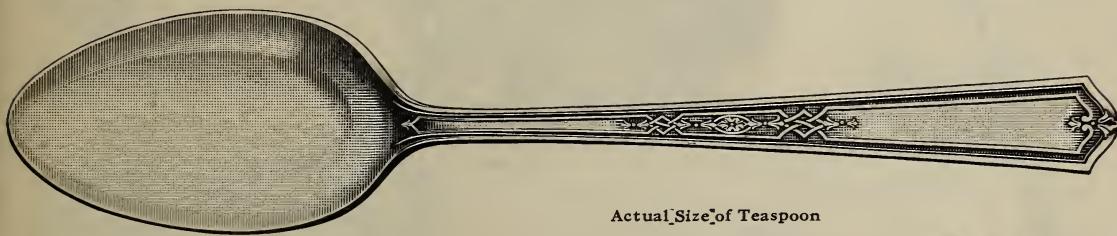
**No. 3**—Nursery Stock orders of \$20.00 or over, and less than \$30.00 are entitled to any three of the above groups, or three of any one group.

**No. 4**—Nursery Stock orders of \$30.00 or over and less than \$50.00 are entitled to any four of the above groups, or four of any one group.

**No. 5**—Nursery Stock orders of \$50.00 or over and less than \$75.00 are entitled to any seven of the above groups, or seven of any one group.

**No. 6**—Nursery Stock orders of \$75.00 or over and less than \$100.00 are entitled to any eight of the above groups, or eight of any one group.

**No. 7**—Nursery Stock orders over \$100.00 receive a straight cash discount of ten per cent.



Actual Size of Teaspoon

## LADIES' LIST

**No. 15**—Nursery Stock orders of \$10.00 or over and less than \$15.00 are entitled to receive one of the following groups:

- (a) 6 Teaspoons, genuine Tudor Plate, 25-year guarantee, or
- (b) 1 Sugar Spoon and 1 Butter Knife, genuine Tudor Plate, 25-year guarantee.

Retail value of either of these groups, \$2.00.

**No. 16**—Nursery Stock orders of \$15.00 or over and less than \$20.00 are entitled to receive one of the following groups:

- (a) 12 Teaspoons, genuine Tudor Plate, 25-year guarantee, or
- (b) 6 Dinner Forks, genuine Tudor Plate, 25-year guarantee.

Retail value of either of these groups, \$3.50.

**No. 17**—Nursery Stock orders of \$20.00 or over and less than \$30.00 are entitled to receive one of the following groups:

- (a) 6 Teaspoons and 6 Soup Spoons (round bowl), or
- (b) 6 Tablespoons and 1 Sugar Spoon and 1 Butter Knife, all genuine Tudor Plate, 25-year guarantee.

Retail value of either of these groups, \$5.00.

**No. 18**—Nursery Stock orders of \$30.00 or over and less than \$50.00 are entitled to receive one of the following groups:

- (a) 6 Dinner Forks, genuine Tudor Plate, 25-year guarantee, and 6 embossed handle Dinner Knives, genuine Tudor Plate, 25-year guarantee, or
- (b) 12 Teaspoons, genuine Tudor Plate, 25-year guarantee, and 6 Soup Spoons (round bowl), genuine Tudor Plate, 25-year guarantee.

Retail value of either of these groups, \$7.00.

**No. 19**—Nursery Stock orders of \$50.00 or over and less than \$75.00 are entitled to receive one of the following groups:

- (a) 6 Teaspoons, 6 Forks, and 6 embossed handle Knives, all genuine Tudor Plate, 25-year guarantee, or
- (b) 6 Teaspoons, 6 Tablespoons and 6 Soup Spoons (round bowl), all genuine Tudor Plate, 25-year guarantee.

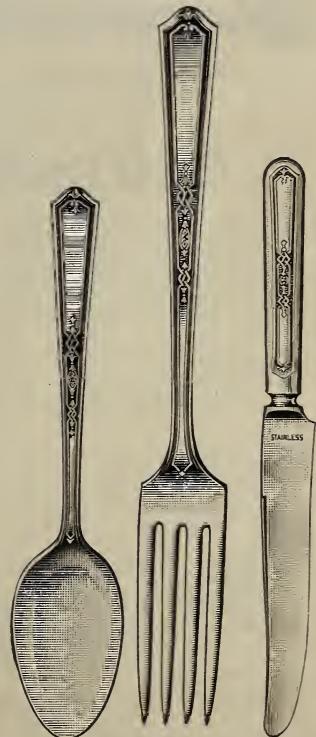
Retail value of either of these groups, \$8.50.

**No. 20**—Nursery stock orders of \$75.00 or over and less than \$100.00 are entitled to receive one of the following groups:

- (a) 12 Teaspoons, 6 embossed handle Dinner Knives, 6 Forks and 1 Butter Knife (or 1 Sugar Spoon), all genuine Tudor Plate, 25-year guarantee, or
- (b) 6 Teaspoons, 6 Tablespoons, 6 Soup Spoons (round bowl), and 6 Dessert Forks, all genuine Tudor Plate, 25-year guarantee.

Retail value of either of these groups, \$11.00.

**No. 21**—Nursery Stock order of \$100.00 or over receive a straight cash discount of 10 per cent.



Spoon Design

Dinner Fork

Dinner Knife

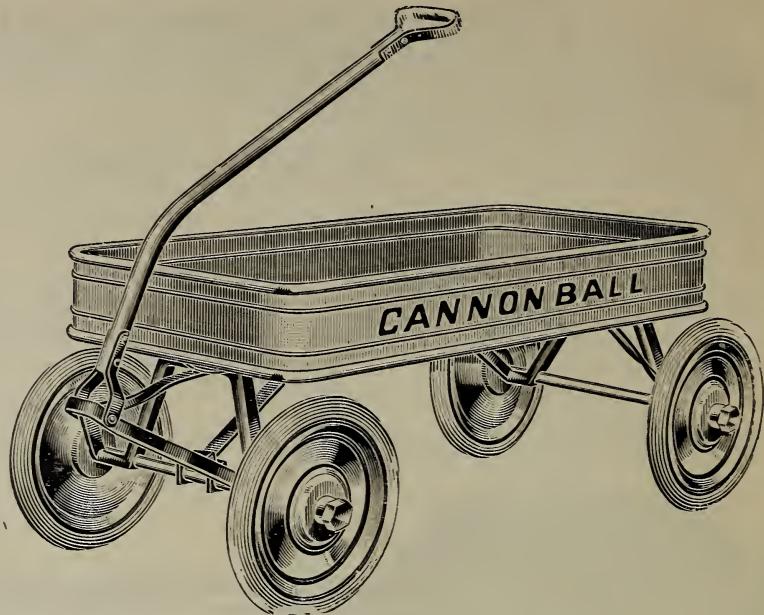


Sugar Shell

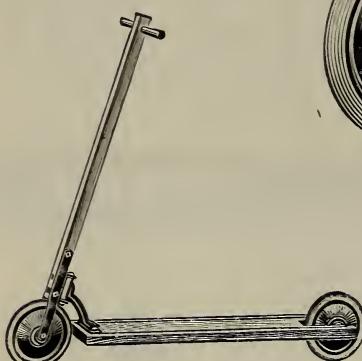


Butter Knife

*Get busy,  
boys and  
girls!  
Get that  
Birthday or  
Christmas  
gift here*



No. 303 C—Cannon Ball Junior Wagon



No. 1053—Cannon Ball Scooter

## CHILDREN'S LIST

No. 8—Nursery Stock orders of \$10.00 or over and less than \$15.00 are entitled to receive:

One (No. 1053) Cannon Ball Scooter, rubber tires, roller bearings, painted red and yellow; length, 29 inches, and height, 27½ inches. A fine, fast, easy riding scooter.

Retail value of this article, \$3.00.

No. 9—Nursery Stock orders of \$15.00 or over and less than \$20.00 are entitled to receive:

One (No. 4 S. C.) pair of Roller Skates, made of the finest grade of cold rolled steel, roller bearings, strong leather straps.

Retail value of this article, \$4.00.

No. 10—Nursery Stock orders of \$20.00 or over and less than \$30.00 are entitled to receive:

One (No. 301 C) Cannon Ball Junior Wagon with rubber tires and strong body. Size of body, 9½x19 inches, five-inch wheels, weight 9 pounds. A fine wagon that is built right.

Retail value of this article, \$5.00.

No. 11—Nursery Stock orders of \$30.00 or over and less than \$50.00 are entitled to receive:

One (No. 2 C) Cannon Ball Play Boy, a strongly constructed play car with ball-bearing front wheels and roller-bearing rear wheels. Wheels, are rubber tired. Car is 17 inches high, 20 inches long and weight 8½ pounds.

Retail value of this article, \$7.00.

No. 12—Nursery Stock orders of \$50.00 or over and less than \$75.00 are entitled to receive:

One (303 C) Cannon Ball Junior Wagon, large size. Size of body, 12x28 inches; 7-inch wheels; weight, 15 pounds. Equipped with rubber tires and is a strongly built wagon.

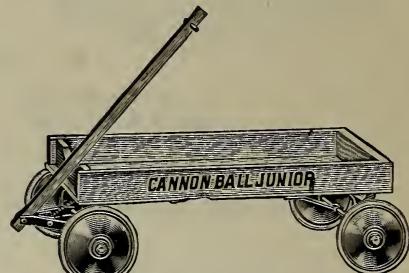
Retail value of this article is \$8.00.

No. 13—Nursery Stock orders of \$75.00 or over and less than \$100.00 are entitled to receive:

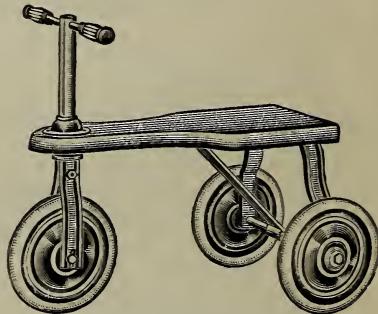
One (No. 5 C) Cannon Ball Pedal Car. This strongly constructed rubber tired, steel built car is equipped with pedals and bell. Height of seat is 13 inches and length of car 29 inches. Weight 12 pounds.

Retail value of this article is \$10.00.

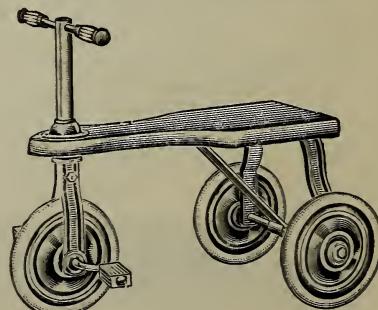
No. 14—Nursery Stock orders of \$100.00 or over receive a straight cash discount of ten per cent.



No. 301—Cannon Ball Junior Wagon



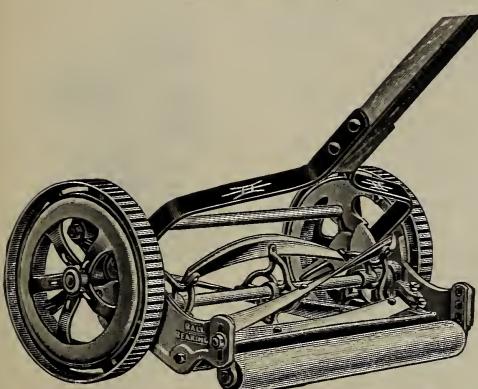
No. 2 C—Cannon Ball Play Boy



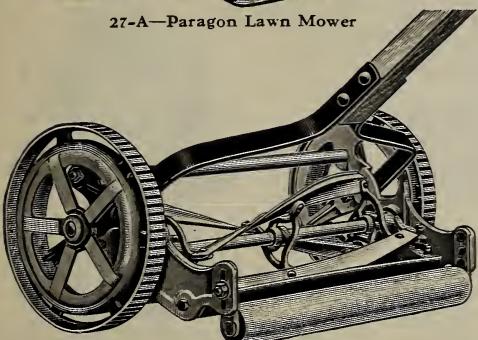
No. 5 C—Cannon Ball Pedal Car



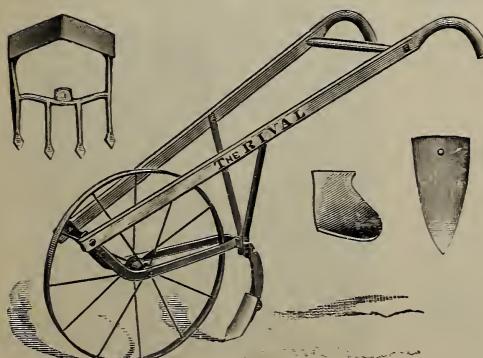
24-C—Pressure Sprayer



27-A—Paragon Lawn Mower



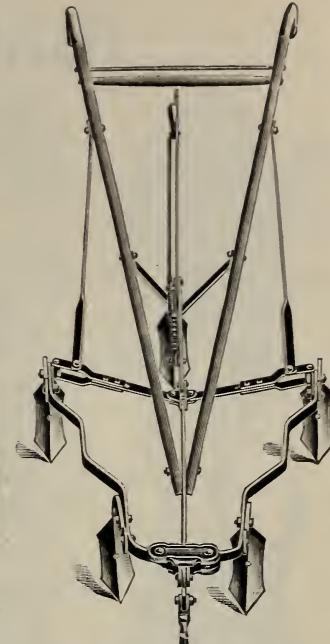
26-A—New Stowe Lawn Mower



24-A—Rival Garden Plow



25-B—D. B. Pressure Sprayer



27-B—Sisco 5-Toothed Cultivator

## MEN'S LIST

No. 22—Nursery Stock orders of \$10.00 or over and less than \$15.00 are entitled to receive:

- (a) One (No. 133-B) D Handle Square Point Steel Spade, with reinforced handle, or
- (b) One (No. 123-B) D Handle Square Point Shovel, best steel pattern.

Retail value of each of these groups, \$2.00.

No. 23—Nursery Stock orders of \$15.00 or over and less than \$20.00 are entitled to receive:

- (a) One (No. 133-B) D Handle Square Point Steel Spade with reinforced handle, and one (No. B-14) Solid Bow Steel Rake with curved teeth, 5½-foot handle, or
- (b) One (No. 133-B) D Handle Square Point Steel Spade with reinforced handle and one (No. G. O.) Solid Socket Hoe, 6½ to 7½-inch blade, 4 1/3-foot handle, or
- (c) One (123-B) D Handle Square Point Shovel, best steel pattern, and one (No. B-14) Solid Bow Steel Rake, with curved teeth, 5½-foot handle, or
- (d) One (No. 123-B) D Handle Square Point Shovel, best steel pattern and one (No. G. O.) Solid Socket Hoe, 6½ to 7½-inch blade, 4 1/3-foot handle.

Retail value of each of these groups is \$3.25.

No. 24—Nursery Stock orders of \$20.00 or over and less than \$30.00 are entitled to receive:

- (a) One Rival Garden Plow. Wheel is 24 inches high, steel wire spokes, 1 1/8-inch steel tire. Excellent garden plow of strong structure, or
- (b) One pair of Hedge Shears, 14½ inches long, forged steel shears, or
- (c) One D B 1½-Gallon Pressure Sprayer, complete with tank and nozzle.

Retail value of each of these groups, \$4.50.

No. 25—Nursery Stock orders of \$30.00 or over and less than \$50.00 are entitled to receive:

- (a) 50 feet molded 5/8-inch Garden Rubber Hose, or
- (b) One D B 3½-gallon Pressure Sprayer, complete with tank, nozzle and rubber hose.

Retail value of each of these groups, \$7.00.

No. 26—Nursery Stock orders of \$50.00 or over and less than \$75.00 are entitled to receive:

- (a) One New Stowe plain bearing 16-inch Lawn Mower, or
- (b) 75 feet of 5/8-inch garden molded Rubber Hose.

Retail value of either of these groups, \$9.00.

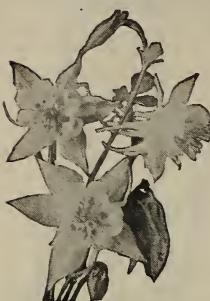
No. 27—Nursery Stock orders of \$75.00 or over and less than \$100.00 are entitled to receive:

- (a) One Paragon Lawn Mower, 16-inch ball bearing, nicely finished, strongly constructed, or
- (b) One Sisco 5-toothed Steel Cultivator, with lever and wheel.

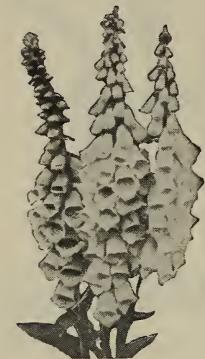
Retail value of each of these groups, \$12.00.

No. 28—Nursery Stock orders of \$100.00 or over receive a straight cash discount of ten per cent.

# Hardy Perennial Plants



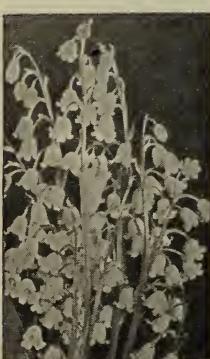
Aquilegia



Digitalis



Rudbeckia



Lily-of-the-Valley

These are the most beautiful of flowering plants. The roots of these plants live over from season to season and give forth stems that produce the best blooms in the plant kingdom. The following list of species are all adapted to this section of the country. Perennials should be found on all home grounds to add the necessary color to the landscape. Our plants are strong, extra well rooted specimens.

Each 10

\$ .25 \$2.00

*Achillea Ptarmica* (The Pearl).—Pure white flowers, double. Blooms all summer. Fine for cutting.*Asters, Hardy* (Michaelmas Daisies).—Showiest of our late-flowering plants, giving a wealth of bloom during September and October, a season when most other hardy flowers are past. Plant in masses for best effect. Mixed colors. ....*Aquilegia* (Columbine).—One of the most elegant and beautiful of hardy plants producing their graceful and spurred flowers on stems rising two feet or more above the beautifully divided foliage. ....*Boltonia Asteroides*.—Bushy plants; five feet high with aster-like flowers; profusely covering the entire plant during the late fall. ....*Bleeding Heart*.—An old-fashioned favorite. Its arching stems bear drooping heart-shaped flowers of white and old rose. It is perfectly at home in any part of the hardy border, and especially valuable for planting in the shade. ....*Chrysanthemums*.—One of the best of border plants coming in with a grand display of color and cut flowers when other plants are on the wane. We can supply these in red, white, pink, yellow, and all colors mixed. ....*Coreopsis Lanceolata*.—A very showy summer-blooming plant with masses of flowers like golden Marguerites. Splendid for cutting. ....*Digitalis* (Foxglove).—Old-fashioned, dignified and stately; are wholesome company in any garden and dominate the whole garden when in flower. ....*English Sweet Violets*. ....*Funkia Subcordata* (White Day Lily).—White flowers, 4 to 6 inches long, borne in large clusters. ....*Gaillardia* (Blanket Flower).—One of the showiest hardy plants, growing about two feet high. The large flowers are of gorgeous coloring, center dark red-brown, while the petals are marked with rings of brilliant crimson, orange and vermillion. ....*Rudbeckia* (Golden Glow).—Fine, double golden-yellow; blooms summer and fall. ....*Gypsophila* (Baby's Breath).—A beautiful old-fashioned plant, possessing a grace not found in any other perennial. When in bloom during July and August it forms a symmetrical mass 2 to 3 feet in height, and as much through, of minute pure white flowers, forming a beautiful gauze-like appearance. When cut it is exquisite in combination with other flowers. ....*Hollyhocks*.—We have a popular list of these flowers grown in pots and will bloom this year. Double varieties in maroon, red, white and yellow. Also in the beautiful shade of Newport Pink. ....*Iris* (Fleur-de-lis or the Poor Man's Orchid).—These beautiful Irises bloom in the spring when the other bulbs have just finished blooming, and because of their great variety of colors make a magnificent show and are perfectly hardy. No home garden is complete without a few clumps scattered about.*Iris* (Royal Purple).—Deep purple.*Iris* (Sans Souci).—Yellowish-bronze, beautifully marked.*Iris* (Lady Frances).—Light blue.*Iris* (Silver King).—Silvery-white.  
Prices, above Irises. ....*Iris* (Japanese). ....*Lily of the Valley*.—The popular little spring flower, for shady places. ....

.30 2.50

.35 3.00

.25 2.00

.75 7.00

.30 2.50

.25 2.00

.30 2.50

.25 2.00

.30 2.50

.25 2.00

.30 2.50

.25 2.00

.30 2.75

.25 2.00

.30 2.75

.25 2.25

.30 2.75

.30 2.50

.25 2.25

.30 2.75

.30 2.50

.25 2.25

.30 2.50

.25 2.25

.30 2.50

.25 2.25

.30 2.50

.25 2.25

.30 2.50

.25 2.25

.30 2.50

.25 2.25

.30 2.50

.25 2.25

.30 2.50

.25 2.25

.30 2.50

.25 2.25

.30 2.50

.25 2.25

.30 2.50

.25 2.25



Coreopsis



Gaillardia



Hollyhocks



Delphinium

## DELPHINIUM—Larkspur

*D. Belladonna*.—Free bloomer, June to frost. Flowers turquoise-blue. A fine summer cut-flower plant.*D. Bellamomum*.—The dark blue form of the popular light blue Belladonna with which it is identical in habit of growth, freedom of bloom, but with intensely rich, deep blue flowers.*D. Gold Medal Hybrids*.—A fine strain of mixed hybrids from England. Very fine.  
Prices above varieties. ....

## HARDY PERENNIAL PLANTS—Continued



Hibiscus



Shasta Daisy

**Hibiscus** (Mallow).—Mallow Marvels, a robust type of upright habit, producing an abundance of flowers of enormous size in all the richest shades. ....  
**Lathyrus Latifolius**.—These everlasting Peas are but little known in this country, but are great favorites in England. They are extremely showy and fine. Charming climbers for covering trellises, arbors, etc. ....  
**Phlox Decussata** (Hardy Phlox).—Perennial phloxes succeed in almost any soil, enriched with manure in spring, and in hot weather an occasional soaking of water. If the first spikes of bloom are removed as soon as over, they will produce a second supply of flowers, continuing the display until late in autumn.  
**Phlox (Von Lassburg)**.—White.  
**Phlox (R. P. Struthers)**.—Rose-carmine, with claret-red eye.  
**Phlox (Royal Purple)**.—Deep rich purple.  
**Phlox (Pantheon)**.—Clear pink, dark eye.  
**Phlox (Mrs. Jenkins)**.—Pure white.  
**Phlox (Champs Elysees)**.—Fine, rich crimson.  
**Phlox, hardy (mixed colors)**.....  
**Phlox, named varieties**.....  
**Dianthus** (Hardy Grass Pinks).—Old favorite, bearing their sweet clove-scented flowers in the greatest profusion during May and June. They are indispensable for the edge of a hardy border and for cutting. One foot high. ....  
**Platycodon** (Balloon Flower).—Large, showy, deep blue flowers, good for the rock garden and border.  
**Papaver** (Oriental Poppy).—Tremendous scarlet, cup-shaped, blooms of brightest crimson-scarlet with large purplish-black blotches at base of petals. Clumps of these throughout the border give a brilliancy that no other flower can provide. ....  
**Sedum** (Stone Crop) (Rose Live-everlasting).—One of the best rock plants suitable in the border, etc. Pink blossoms and light green foliage. ....  
**Shasta Daisy** (Burbank's).—Blooms 4 to 6 inches across; white. ....  
**Dianthus Barbatus** (Sweet William).—A well-known perennial producing great masses of bloom of extremely rich and varied colors. The flowers are lasting and fine for cutting. ....  
**Tritoma** (Red-Hot Poker).—Flame Flower; Torch Lily. Blooms from July to October, with spikes 3 to 4 feet high and heads of blooms of rich orange-scarlet, producing a grand effect either planted singly in the border or in masses. Hardy if given protection, but the most satisfactory method is to bury the roots in sand in a cool cellar. ....  
**Yucca Filamentosa** (Adam's Needle).—Very conspicuous plant. The flower stalks 3 to 4 feet high, are covered with large whitish bell-shaped flowers. ....

Each 10

\$ .25 \$2.00

.25 2.25

.25 2.25

.40 3.75

.25 2.25

.30 2.70

.40 3.75

.30 2.50

.30 2.50

.30 2.50

.35 3.00

.55 4.50



Phlox Decussata



Dianthus Barbatus

GRASSES  
Hardy Ornamental Kinds

	Each	10
Erianthus (Pampas Plume Grass)	\$ .75	\$6.50
Eulalia (Japanese Variegated Bunch Grass)	.75	5.00
Bamboo Grass	.75	6.50
5 at 10 rates.		

5 at 10 rates.

## ASPARAGUS AND RHUBARB



Rhubarb

	10	100	1,000
Conover's Colossal Asparagus, 2-year-old	\$ .50	\$2.00	\$10.00
Columbian and Palmetto Asparagus	.60	3.00	12.00
Rhubarb, selected, larger grade.	1.00	7.00	60.00
Rhubarb, Pie Plant, No. 1 roots.	.75	6.00	50.00
Conover's Colossal Asparagus, 1-year-old	.40	1.50	8.00

## Asparagus

**Columbian Mammoth White**.—It produces shoots which are white and remain so as long as fit for use. In addition to the marvelous advantage of its white color, the Columbian Mammoth White Asparagus is even more robust and vigorous in habit, and throws larger shoots and fully as many of them as the Conover's Colossal.

**Conover**.—A mammoth variety of vigorous growth; an old and well-tried sort; very popular.

**Palmetto**.—Of Southern origin. It is earlier, a better yielder, more even and regular in its growth, and in quality equal to that old favorite, Conover's Colossal.

## Rhubarb or Pie Plant

**Linnaeus**.—Large, early, tender and fine; the very best of all.



Asparagus

# FRAGRANT PEONIES

Note.—We sell only the first grade peony roots which are large in size, and which have from 3 to 5 eyes. We have by means of careful selection produced peonies that will bloom and satisfy.

## Selected to Color

	Each	10		Each	10
Peonies.—Dark red.....	\$ .60	\$4.50	Peonies.—Light pink.....	\$ .60	\$4.50
Peonies.—Light red.....	.60	4.50	Peonies.—White.....	.60	4.50
Peonies.—Dark pink.....	.60	4.50			

(Will sell any 5 of above for \$2.50, or any 10 of above for \$4.50. Mix them any way you wish.)

## Named Varieties

Note.—The following are the excellent named varieties which we have tested fully. They are fine bloomers, brilliantly colored.

	Each	10
Couronne d'Orr.—Snow-white.....	\$ .80	\$6.50
Festiva Maxima.—White, red blotches.....	.80	6.50
Edulis Superba.—Mauve-pink.....	.80	6.50
Alexander Dumas.—Violet-rose.....	.80	6.50
Madame Forel.—Deep rose.....	.80	6.50
Felix Crouse.—Deep dark red.....	.80	6.50
Marechal Valliant.—Light red.....	.80	6.50
Canary.—White, yellow center.....	.80	6.50
Jeanne d'Arc.—Pale pink.....	.80	6.50
Cytheree.—Red, white center.....	.80	6.50
Duchess de Meouras.—Large, pure white.....	.80	6.50

	Each	10
Duke of Wellington.—Sulphur-white.....	\$ .80	\$6.50
Faust.—Delicate pink.....	.80	6.50
Francis Ortegat.—Purple-shrimson.....	.80	6.50
Mme. Chaumy.—Soft rose-pink.....	.80	6.50
Mme. Forel.—Glossy pink.....	.80	6.50
Meissonier.—Bright red.....	.80	6.50
President Roosevelt.—Deep rich red.....	.80	6.50
Solfatare.—Sulphur-yellow.....	.80	6.50
Modeste Guerin.—Rose-pink.....	.80	6.50

Note.—Will sell any 5 of the above for \$3.50, or any 10 of above for \$6.50, or any 20 of above for \$11.50. Mix them up any way that you wish.

# GORGEOUS DAHLIAS

The most beautiful flowers of late summer. The Dahlia bloom holds a high rank for form and color. It is one of the true rivals of the rose. We suggest the named varieties of the Dahlias for then you are assured of numerous blooms of exquisite color and form. Plant tubers three inches deep in moderately rich soil. If growing season is dry, water once a week. If many shoots start up, thin out to two or three shoots. Cultivate the soil well until the plants commence blooming.

Our stock is all field-grown roots and have from one to two eyes to the tuber. These tubers are of good size and will please you. Dahlias multiply freely and this fact should induce our customers to buy only the best.

We offer the following named varieties which are acclimated to this section:

	Per	Each	Per	Each
	Doz.	Doz.	Doz.	Doz.
1—Crimson Beauty.—Fine crimson.....	\$ .25	\$2.50		
2—Dark Beauty.—Excellent dark red.....	.30	3.00		
3—Golden Gate.—Gold and bronze; very decorative.....	.35	3.50		
4—Maude Adams.—Snow-white, overlaid pink.....	.30	3.00		
5—Lyndhurst.—Brilliant cardinal-red.....	.25	2.50		
6—King of the Autumn.—Buff-yellow with long stems. The most beautiful of all the Dahlias. Good keeper.....	.80	8.00		
7—Queen Emma.—Large hollyhock-pink.....	.30	3.00		
8—Hochsal.—Golden orange; early and free bloomer. One of the very best.....	.50	.00		

	Per	Each	Per	Each
	Doz.	Doz.	Doz.	Doz.
9—Mrs. Hartong.—Deep orange; large blooms. Fine keeper.....	\$ .30	\$3.00		
10—Oban.—Mauve color; fine, large-flowering blooms.....	.25	2.50		
11—Yellow Duke.—Showy primrose-yellow; fine variety.....	.25	2.50		
12—Snowball.—Large pure white, peony-type bloom	.30	3.00		
13—Sylvia.—Deep pink, tinted flesh in center; large blooms.....	.25	2.50		
14—Our Schellico Mixture.—Good mixture, including the popular varieties.....	.20	1.50		

Buy 6 at 12 rates.

# BEAUTIFUL GLADIOLUS

These bulbs produce the brightest colored flowers of the summer. Plant the bulb about two inches deep in moderately rich soil. The application of well-rotted manure to the soil during the growing and blooming periods is advisable. If the early summer is dry, water the plants at intervals of once a week. Gladioli are much used for supplying cut flowers for the table and other occasions during the summer months. Gladioli multiply rapidly and these new bulbs will increase volume of your cut flowers each year.

We offer the following named varieties which we have tried and tested in this locality. Every amateur flower gardener should have some of these in his flower garden.

	Per	Per	Per	Per
	Doz.	Doz.	Doz.	Doz.
1—America.—Pale pink.....	\$ .65	\$4.50		
2—Bohemia.—Orange.....	.70	6.00		
3—Capt. Fryatt.—Soft red; very fine.....	.80	6.00		
4—Chicago White.—Pure white.....	.60	4.00		
5—Halley.—Salmon-pink.....	.70	5.00		
6—Le Marechal Foch.—Best of the early pinks.....	.80	6.00		
7—Loveliness.—Soft cream.....	.75	5.00		
8—Mrs. F. King.—Light scarlet.....	.65	4.50		
9—Panama.—Clear pink.....	.65	5.00		

	Per	Per	Per	Per
	Doz.	Doz.	Doz.	Doz.
10—Peace.—White lilac.....	\$ .80	\$6.00		
11—Prince of Wales.—Orange-salmon.....	.80	6.00		
12—Schwaben.—Canary-yellow.....	.70	5.00		
13—Yellow Hammer.—Pure yellow.....	.80	5.00		
14—Empress of India.—Purpled-red.....	.80	5.00		
15—War.—Deep blood-red.....	.90	6.00		
16—Our Schellico Mixture.—Good colors.....	.50	3.50		

Buy 6 at 12 rates or 50 at 100 rates.

# CANNAS

These beautiful flowering plants are the easiest to grow of all home flowers. Most people think of canna as the common small flowering plants that grew years ago. Only those people that have tried the new named sorts know how beautiful these plants have become. We are introducing this year some real new varieties that will surely please you. They are the very best on the market. The new varieties are marked with the star.

	Each	10
Group "A".....	\$ .15	\$1.00
Group "B".....	.20	1.50
Mixed.....	.10	.75

5 at 10 rates.

**GROUP "B"**  
*\*Eureka.*—Pure white. 4 feet. Large, white and fine.  
*\*Wyoming.*—Deep orange. 5 feet.  
*\*David Harum.*—Rose-pink. A prize-winner everywhere.  
*Wintzer's Collosai.*—Scarlet. 4 feet.  
*President.*—Scarlet. 4 feet.  
*City of Portland.*—Rose-pink. 3½ feet. Beautiful pink.

## MIXED

Canna.—Unnamed and mixed but good flowering sorts.

# SPRING BULBS AND ROOTS

	Each	10
Amaryllis.....	\$ .40	\$3.00
Madeira Vine.....	.10	.90
Caladium (Elephant's Ears).....	.25	2.30
Tube Rose.....	.10	.90
Cinnamon Vine.....	.40	3.00
Tiger Lilies.....	.25	2.25

5 at 10 rates.

## GROUP "A"

- \*Apricot.—New yellow. 4 feet.
- \*Beaute Pointevine.—Crimson.
- \*Richard Wallace.—Canary-yellow. 4 feet.
- Florence Vaughan.—Golden-orange. 4 feet.
- Chas. Henderson.—Crimson. 4 feet.
- \*Golden Gate.—Golden-orange. 4 feet.



EDULIS SUPERBA  
FELIX CROUSE  
FESTIVA MAXIMA  
PEONIES



WAR, CHICAGO WHITE AND  
SCHWABEN GLADIOLUS



GOLDEN GATE DAHLIA

## Spring Planting Bulbs

Gladiolus are most desirable of summer flowers for cutting; they are exceedingly beautiful. We recommend Dahlias to anyone wanting attractive bedding plants and fine cut flowers. Cannas, with their flaming flowers and noble foliage, are wonderful bedding plants. Peonies are universal favorites; most magnificent and easy to grow.



*Courtesy Standard Cyclopedia of Horticulture, The Macmillan Company*

## Schell's Roses

There is nothing in flowers that takes the place of Roses. There is nothing in flowers that can compare with them in beauty, grace, and ornamentation. It is surely the Queen of Flowers. There is no other flower that is quite as appropriate for decoration.

RED RADIANCE

ORDER OF ILLUSTRATION  
COLUMBIA  
SOUVENIR DE CLAUDIUS PERNET

BRITISH QUEEN

# Roses

## Roses Ever Blooming—Roses Ever Beautiful Our Sturdy Field-Grown Roses Will Please You

We feel free to say that our roses this year will please our most fastidious customers. They are all grafted to variety, and have good strong roots and a well balanced top. They are guaranteed free from disease and in good healthy condition. We solicit trial orders to patrons that contemplate rose gardens, rose hedges, specimen planting or trellis plantings.

### ROSE CULTURE

**Arrival of Roses.**—Cut the bundle and place roots in water for a few minutes, then bury the plants deep in the soil until ready for planting.

**Planting.**—Select a site for the rose garden which has access to plenty of sun. The location should also be well drained as roses do not do well in soggy-wet or cold soils. Design your bed and mark lines on the soil. Remove about two feet of the soil, then fill the trench with mixture of good rich soil mixed with well-rotted barnyard manure. Real fresh manure should not be used as it may burn up the roots of the roses. Plant the roses deep and see that the soil is pressed firmly around the roots. Water the plants well at the time of setting and keep the bed fairly moist in case of lack of rainfall. Mulch the bed with well-rotted barnyard manure at the time of setting or shortly thereafter. Weak manure water and soap suds are excellent fertilizers.

**Pruning.**—Hybrid Perpetuals should be trimmed at the planting time by removing all branches that extend beyond six to eight inches from the crown. Hybrid Teas are trimmed only slightly so that they have about six inches of the stem above the crown. Climbers should be trimmed very little as the bloom comes on the wood made the year previous. Suckers from the wild-rose stock should be cut off at once. Bush roses should be trimmed severely each March as this trimming will give larger and better blooms and the bush will grow more slightly.

**Cultivation.**—Spade under the mulch two or three times a year. Have bed well mulched during the dry season.

**Spacing.**—Hybrid Teas and Everbloomers are set from 13 inches to two feet apart. Hybrid Perpetuals are set from two feet to 30 inches apart.

**Designing.**—Roses always look best in some design or hedges. Rose beds may be in straight lines, oval, circular or in irregular curves.

**Selection of Plants.**—Plant only the best stock and from reliable nurseries. Select 2-year-old budded roses. Do not buy cheap greenhouse roses as they are weaklings and cannot give you satisfaction.

### GROUP A—BUSH ROSES

#### TWO-YEAR NO. 1 ROSES

Each 60c; 6 for \$3.30; 12 for \$6.00; 100 for \$42.00.

- 1—**Frau Karl Druschki (HP).**—Called the "White American Beauty" and "Snow Queen." Flowers and buds of large waxy, paper white. Blooms intermittently through the season from June to frost.
- 2—**K. A. Victoria (HT).**—Elegant rose, large pointed double buds. Color is delicate creamy white. A very productive everbloomer.
- 3—**G. A. Teplitz (HT).**—Bloom of velvety dark crimson. Blooms abundant and spreading over the entire season. One of the very best of the red garden roses.
- 4—**Ulrich Bruner (HP).**—A fine outdoor rose with vigorous growth and a fine display of cherry-red blossoms. One of outstanding red roses.
- 5—**Pink LaFrance (HT).**—Delicate silvery rose, shaded with cerise-pink with pink shading. Blooms all summer.
- 6—**Paul Neyron (HP).**—A very hardy garden rose. Color of bloom bright ruddy pink. A very dependable all-season bloomer.
- 7—**Sol de Orr (HT).**—A fine bedding rose. Especially valuable because of its rare color of gold and orange-yellow. Very hardy and a good bloomer.
- 8—**Sunburst (HT).**—Very fine, with long spiral buds. A lovely bronzy-yellow fading to apricot. Splendid for a garden rose.
- 9—**Helen Gould (HT).**—In color a very soft intense carmine shade with crimson in the depths of the petals. A fine everblooming rose.
- 10—**Maman Cochet Pink (HT).**—Bloom of pale pink color, very dainty and exquisite. Petals curved at tips. Productive of bloom and one of the favorite Hybrid Tea Roses.
- 11—**Aaron Ward (HT).**—Buds and flowers very attractive. Color deep golden orange shading to cream. A constant bloomer during the summer.
- 12—**Richmond (HT).**—Bloom of light crimson. Buds well formed and stems long. Blooms through the season. One of the best red roses.

Other roses in this group include the Pink Killarney, Luxembourg Moss (red), Salet Moss (yellow), Chas. Lang. Bridesmaid, American Beauty.

Explanation—HT means Hybrid Tea.  
HP means Hybrid Perpetuals.  
HP means Hybrid Perpetuals.



Frau Karl Druschki

### GROUP B

#### TWO-YEAR NO. 1 ROSES

Each 70c; 6 for \$3.80; 12 for \$7.20; 100 for \$55.00.

- 1—**Bessie Brown (HT).**—White flushed with pink.
- 2—**Etoile de France (HT).**—Velvety garnet-red cup with center vivid cerise. Very fragrant and hardy.
- 3—**Duchesse de Wellington (HT).**—Intense saffron-yellow. A fine strong rose sometimes called the "Orange Killarney."
- 4—**Lady Alice Stanley (HT).**—Shell-shaped petals of deep coral rose outside. Interior delicate flesh. A persistent and free bloomer.
- 5—**Madam Abel Chatenay (HT).**—A grand, bedding rose. Flowers of good size and color of rosy-carmine with shaded salmon.
- 6—**Prince of Bulgaria (HT).**—Very full cup-shaped flowers; exquisite flesh color shaded with apricot and yellow.
- 7—**Mrs. Charles Russell (HT).**—One of the choicest new pink roses, similar in design to the American Beauty.
- 8—**Madam Eduard Herriot (HT).**—New French Pernetiana rose. The color is a mixture of bronze, geranium-red and copper.
- 9—**Earl of Dufferin (HP).**—Rich maroon with dark and velvety shadings. Flowers large and globe-shaped and very fragrant. Other roses in this class include Geo. Ahrends (pink), Capt. Hayward (crimson), Mad. Ravary (yellow), Pharisae (salmon), Meteor (red), Anne de Diesbach, Clio, Baroness Rothschild, Gen. Jack, Marshall P. Wilder, Mrs. J. H. Lang, Bridesmaid, Perle des Jardins, the Bride.

Explanation—HT means Hybrid Tea.  
HP means Hybrid Perpetuals.

### GROUP C

#### TWO-YEAR NO. 1 ROSES

Each 75c; 6 for \$3.90; 12 for \$7.40; 100 for \$57.00.

- 1—**Columbia (HT).**—A beautiful rose-pink. Blooms all season and is very hardy in dry seasons. A double petaled rose of large size and good form. Stems long and practically thornless.
- 2—**Ophelia (HT).**—One of the newest creations, having exquisite blooms of salmon-flesh and rose color. Has fine perfume. Buds and flowers well formed. Really a charming rose.
- 3—**Hoosier Beauty (HT).**—A large full flower with exquisite buds and long stems. Color glowing crimson. Blooms profusely and intermittently throughout the season.
- 4—**Lady Hillington (HT).**—An everbloomer having a color of deep apricot-yellow varying to orange. Buds are well shaped and numerous.
- 5—**Red Radiance (HT).**—Extra hardy and prolific bloomer. A free bloomer having a color of brilliant crimson. One of our very best red roses for the rose garden.
- 6—**Pink Radiance.**—A large intermittent bloomer. Bloom is deep rose and bud-shaped. One of the very finest of the pink roses.
- 7—**Madam Caroline Testout (HT).**—A hardy garden rose having a color of light salmon-pink edged with silvery-rose. Blooms intermittently through the flowering season.
- 8—**Margaret Dickson Hamel (HT).**—A new creation of the old favorite, Margaret Dickson. Blooms pure white and abundant. Buds well formed. One of the very best of our white garden roses.
- 9—**Chateau de Clos Vouget (HT).**—A deep velvety crimson. A free bloomer and very hardy. Produces exquisite perfume and blooms throughout the season.
- 10—**British Queen (HT).**—A wonderful globular bloom of purest white. Petals massive and reflexed. Blooms freely and very hardy.

## GROUP D The Very Latest and the Very Best



Willowmere

### All Are Bush Roses

#### Size 2-Year No. 1

Each \$1.50; 6 for \$8.00; 12 for \$15.00.  
We are offering the following new varieties of roses to the trade. These are absolutely the latest roses on the market and especially fine. They are all recommended by the American Rose Association. They are all prize winners at the various rose carnivals and very choice.

- 1—**Earl of Warwick.**—Salmon-pink with vermillion-red shadings.
- 2—**Eldorado.**—Deep yellow with copper-bronze shadings.
- 3—**Mrs. Calvin Coolidge.**—A fine deep golden yellow bud-shaped rose.
- 4—**Mrs. Wemyss Quin.**—Canary-yellow, shaded with crimson-orange.
- 5—**Rayon d'Orr.**—Coppery-orange, streaked with brilliant scarlet bars.
- 6—**Rose Marie.**—A clear rose-pink center, shading to blush-pink on tips of petals.
- 7—**Sensation.**—A deep red rose showing same color throughout. A new red; a new rose.
- 8—**Souvenir de Claudio Pernet.**—An exquisite bud-shaped rose of sunflower-yellow color.
- 9—**Souvenir de Georges Pernet.**—An excellent bloomer of brick-red buds, opening to terra cotta-pink.
- 10—**Templar.**—A new shade of crimson-red that will not shade to blue with age. A very large rose.
- 11—**Willowmere.**—A new bud-shaped rose, introducing a new color in roses—a shrimp pink.
- 12—**Padre.**—Beautiful large rose of copper-scarlet and yellow at the base of the petals.

**Supply is Limited**

## GROUP E—RAMBLER

### TWO-YEAR NO. 1 ROSES

Each 60c; 6 for \$3.30; 12 for \$6.00; 100 for \$42.00.

- 1—**Crimson Rambler.**—Well known crimson-clustered climber. Makes a rapid growth each season. Excellent rose where quick growth is required.
- 2—**Dorothy Perkins.**—Pink and white. Magnificent cluster rose of strong variety and climbing habit. A favorite in every garden.
- 3—**Yellow or White Rambler.**—A counterpart of the crimson rambler except the bloom is of a different color. Other roses in this group include Seven Sisters, Mrs. R. Perry, Baltimore Belle, Marechal Neil, Prairie Queen.

## GROUP F—CLIMBING ROSES

### TWO-YEAR NO. 1

Each 70c; 6 for \$3.80; 12 for \$7.20; 100 for \$55.00.

- 1—**Flower of Fairfield.**—The everblooming crimson rambler. Blooms throughout the season. Flowers rich crimson and clusters are massive.
- 2—**Climbing Meteor.**—Flowers dark crimson on single stem. Sturdy variety, and full blooming.
- 3—**American Pillar.**—Very attractive climber, flowering abundantly in large compact clusters. Flowers single and brilliant carmine in color. A favorite in many gardens.
- 4—**Climbing American Beauty.**—New climbing form of the American Beauty. Flowers large and on single stem and suitable for cutting. Flowers in abundance in June. A very popular climber.
- 5—**Excelsa.**—A red cluster rose which produces double flowers. The clusters are large and massive. A very fast grower and immune to many diseases that attack most climbing roses.
- 6—**Dr. Van Fleet.**—One of the newest climbers. Flowers are borne on single stems which are quite long. Color delicate flesh-pink. Very fine for cutting and house decoration.
- 7—**Tausendschoen** (Thousand Beauty).—A very hardy cluster climber, having massive blooms of soft pink varying to carmine-rose. Very fast grower and very productive in bloom.



Excelsa Climbing Rose

## GROUP G—CLIMBING ROSES

### TWO-YEAR NO. 1 ROSES

Each 80c; 6 for \$4.20; 12 for \$7.80.

- 1—**Paul's Scarlet Climber.**—A wonderful! brilliant scarlet climber, shading to shaded crimson. Blooms for a long period; flowers well formed.
- 2—**Veilchenblau** (Blue Rambler).—Unique novelty and a remarkable blue climber. Flowers large and clusters massive. Foliage glossy green. Should be in every garden.

## GROUP H—DWARF POLYANTHA, or BABY RAMBLERS

Price per Each 85c; 6 for \$4.75; 12 for \$8.00.

- 1—**Baby Crimson Rambler** (Mme. Norbert Levavasseur).—Brilliant ruby-red.
- 2—**Baby Tausendschoen** (Louise Welter).—Rose, veined with soft clear pink.
- 3—**Erna Teschendorff.**—Carmine-red.

## GROUP J—RUGOSA AND MISCELLANEOUS ROSES

Price per Each 75c; 6 for \$4.20; 12 for \$7.20.

- 1—**Rugosa Shrub Rose.**—Exceedingly hardy and robust types of roses which are always desirable. Rugosa means "wrinkled," which refers to the rich and distinct foliage of this group. While they bloom almost the entire season they are equally desirable in the fall as the single sweet flowers are followed by large bright red seed pods which are ornamental in any planting.
- 2—**Rosa Sutigeria.**—Single, deep rose-colored flower.
- 3—**Moss Roses.**—The delicate fragrance, beautiful buds, and perfect hardiness make this type very popular. To prune, merely cut back the wood of the previous year together with dead branches.
- 4—**Wichuriana Rose.**—Single white, trailing habit. Fine for ground covering.

# Imported Dutch Flowering Bulbs

(For Fall Planting Only)

We are pleased to quote our patrons on the following high grade bulbs. They are the best that Holland can produce and we import them each year. We recommend these bulbs to our patrons knowing that they cannot help but give you satisfaction. To our patrons that have not grown these exquisite flowers, we solicit your trial order.

We are also making a specialty on the named varieties of Paeonies and Iris. These remarkable perennials are easy to grow and produce the richest flowers in the garden. Those interested kindly write us for a list of our tested varieties and our prices on same.

## TULIPS

The early flowering tulips add a brightness and a color to the garden at a time when there are no other flowers. They are fine for lining walks and drives. Tulips may be planted in beds or groups or may be grouped with the shrubby plantings. We recommend the Darwin Tulips, as they are very large, brilliantly colored, and last longer than the other sorts.

	Note—Buy 6 at 12 rates and 50 at 100 rates.	Per Doz.	100
a—Single Early Tulips.—Mixed varieties, containing such colors as scarlet, maroon, yellow, white and red.....	\$ .50	\$ 4.00	
b—Parrot or Dragon Tulips.—These are gorgeous, immense, late-flowering tulips. The petals are, for the most part, variegated and waved into fantastic shapes. Our mixture contains the variations of red and yellow.....	.60	4.50	
c—Cottage or May-flowering Tulips.—These bulbs bloom in May with exquisite colors. Our mixture contains variations of scarlet, rose, yellow, orange and white.....	.60	4.50	
d—Darwin Tulips.—The best of all the tulips for your home grounds. The bloom is bud-shaped, large, brilliant, supported by long stems. We offer the following named sorts:			
1—Clara Butt.—Clear pink, flushed salmon-rose. A fine blooming sort.....	.65	4.50	
2—Copeland.—Blush-lilac and an excellent early variety.....	.65	4.50	
3—Europe.—Carmine in color and one of the very best of the large reds.....	.70	5.00	
4—Farncombe Sanders.—Scarlet inside, vivid cerise with white center. Remarkable flower.	.70	5.00	
5—Nauticus.—Purplish-rose, of immense size. Extra fine bloomer.....	.65	4.50	
6—Nora Ware.—Silvery-lilac in color. Very fine in combination.....	.60	4.00	
7—Painted Lady.—Creamy white; of excellent size	.60	4.50	
8—The Sultan.—Rich maroon-black. Magnificent bloom with that different color. Do not miss this variety.....	.80	6.00	
9—Yellow Darwin.—Long bud-shaped blooms, deep yellow; stems long. An attractive variety	.60	4.50	
10—Rev. Eubank.—Soft blue violet bloom. A very odd color and very showy.....	.70	5.00	
11—Electra.—Bright violet bloom. Excellent variety and should be in every garden.....	.75	4.75	
12—Philip de Commines.—Velvety dark purple bloom. A large flower and one of the best.....	.80	6.00	
13—Bartington.—Fine fiery crimson. One of the very best of the reds.....	.75	5.00	
14—Inglescombe Yellow.—A fine yellow.....	.75	5.00	
15—Our Mixture of Darwin Tulips.—An excellent combination of these fine bulbs containing variations of white, red, purple and pink.....	.55	4.00	

## LILIES

**Chinese Sacred Lily.**—These fine bulbs are imported from China. They produce a succession of sweet-scented flowers of white and yellow colors. These bulbs are planted in pebbles and water. These bulbs are easy to grow and very satisfactory.

	1—Our First Grade Bulbs.....	6 at 12 rates.	Per Doz.
			\$ .25 \$ 2.65

**Lilies, Assorted.**—Outdoor and indoor lilies that are tested and tried. These are easy to grow and will please you.

	1—Lillium Candidum.....	2—Lillium Giganteum.....	Per Doz.
			\$ .35 \$ 3.60 .40 4.20

A Bed of Darwin Tulips





May Flowering Tulips



Emperor Narcissus



L'Innocence Hyacinths

## HYACINTHS

A bed of Hyacinths is one of the choicest bits of flower decoration around the home. The colors are brilliant, and the bloom is delightfully fragrant. Hyacinths may be flowered in the house from January to April. Hyacinths grow in any kind of soil and in most any location on the home grounds. They pay for themselves the first season, but come up every year. Do not fail to order some of these fine bulbs.

We recommend the following varieties:

		Per Doz.	100
1— <b>King of the Blues.</b> —Large bells of compact form. Color of bloom is a rich dark blue. This is a splendid early sort.....	\$2.00	\$15.00	
2— <b>King of the Yellows.</b> —Large bright yellow bloom. Very satisfactory in combination. Excellent variety for the garden.....	2.00	15.00	
3—I Innocence.—A large white bloom of rare fragrance.....	2.00	15.00	
4— <b>Bouquet Tendre.</b> —Large double red blooms. Greatly in demand on account of brilliant color and well-shaped bloom.....	2.00	15.00	
5— <b>Chestnut Flower.</b> —Double light pink bloom of large size. One of the best of the named sorts.....	2.00	15.00	
6— <b>Lord Balfour.</b> —A large purplish-violet bloom of rich color. Largely planted and a great favorite.....	2.00	15.00	
7— <b>Grand Blanche.</b> —Blush white blooms of excellent shape. Delightfully fragrant. Fine variety for bedding.....	2.00	15.00	
8— <b>City of Harlem.</b> —Large yellow bloom. One of the very best bloomers in the hyacinth group.....	2.00	15.00	
9— <b>Garbali.</b> —Brilliant carmine blooms of extra color and fragrance. Fine in combination....	2.00	15.00	
10— <b>Hyacinths Mixed.</b> —Our mixture, containing varieties of red, white, pink, variegated and blushed-colored blooms. We recommend this mixture highly.....	1.90	14.00	
<b>6 at 12 rates; 50 at 100 rates.</b>			

We carry the Oxalis, Ranunculus, Scillas, Snowdrop, Chinonodoxa, Amaryllis, Aconite, Anemone, Calla Lily, Japanese Lily, and other bulbs, and will be glad to quote these on application.

## PLANTING INSTRUCTIONS

If bulbs are to be planted in beds then spade up the beds and grade from the center out as this allows for drainage. Water the plants in the spring after they start but do not let the water stand on any part of the bed. Fertilize with well-rotted manures or bone meal if soil is poor. In this section it is not necessary to dig the bulbs up each year and store them, but a light mulching over the bulbs will insure them against hard freezing.

Plant Anemone and Crocus from one to two inches deep and about six inches apart. Plant Snowdrops and Scillas from two to three inches deep and about four inches apart. Plant Jonquils, Narcissus and Tulips from three to three and one-half inches deep and about six inches apart. Plant Hyacinths four inches deep and about seven inches apart. Plant outdoor Lilies five inches deep and about twelve inches apart. If you are planting any of the above bulbs in sand or soil inside, plant just one-half as deep as for outdoor planting.

Plant all of these above bulbs from October to January in the fall and they will bloom the next spring. The Snowdrops, Chinonodoxa, Scillas and Crocus bloom in March. The Hyacinths, Tulips and Narcissus bloom in April. The late Tulips, late Hyacinths and late Narcissus bloom the first part of May. By planting a variety of these bulbs you may have exquisite flowers the greater part of the three months.

## NARCISSUS

The Narcissus family furnishes us with a most charming selection of spring flowers. Their truly brilliant colors lend contrast to the landscape. They are fine in beds, in woodlands, and in combination with the other bulbs. These bulbs multiply and each year they will yield more bloom than the year before.

	Per Doz.	100
1— <b>Emperor.</b> —Deep primrose, shading with rich yellow perianth. Large bloom and very fine.....	\$1.25	\$8.00
2— <b>Golden Spur.</b> —Large yellow trumpet jonquil of white and yellow colors. Excellent bloomer and attractive.....	1.25	8.00
3— <b>Victoria.</b> —A two-colored variety with yellow trumpet and white creamy perianth. Fine bloom with remarkable color contrasts.....	1.25	8.00
4— <b>Paper-White Narcissus.</b> —This is the popular variety that is planted indoors in pebbles and water. Very fragrant, bloom star-shaped, white in color. Our bulbs are first grade and give satisfaction.....	1.25	8.00
5— <b>Narcissus Mixture.</b> —Our own mixture, containing yellow and white jonquils and some of the star-shaped narcissus. Fine for bedding.....	1.25	8.00

Note—We sell 6 at 12 rates, 50 at 100 rates.

## MISCELLANEOUS FALL BULBS

**Crocus.**—These little bulbs produce the first blooms spring. The blooms are very rich in color and design. They mix well with the other bulbs or they may be planted as a border line. They are frequently planted in the lawn proper. In any method of planting they are fine and well worth the money.

	Per Doz.	100
1— <b>Crocus Mixed.</b> —This is our mixture of the brightest hues of blue, yellow and white.....	\$ .40	\$2.25

**Freesias.**—The most beautiful of the Cape Bulbs. Very successful for indoor blooming. The blooms are very fragrant, wax-like and graceful. They produce cut flowers of high quality.

	Per Doz.	100
1— <b>Freesias Mixed.</b> —Our own mixture of high grade bulbs which produce the best white flowers. Three-fourths inch bulbs.....	\$1.20	\$8.00

6 at 12 rates; 50 at 100 rates.

# "PEERLESS BRANDS" VEGETABLE SEEDS

Fully Tested Seeds Showing Good Germination

## IMPORTANT NOTICE

We guarantee that our seeds are all of fresh stock, that they are clean and of the highest quality that money can buy. Truck growers or gardeners contemplating planting a considerable quantity of acreage are requested to send in their list for special quotations. Do not forget to fertilize your gardens for good results. We list some fertilizers on the back page of this price list that are sure to give you satisfaction.

## LEONARD'S SEEDS

We are handling this year, as in former years, the Leonard Seeds, grown by the Leonard Seed Company of Chicago. Any seedsman or gardener knows the high quality of these seeds. The Leonard Seed Company is one of the oldest seed companies in this country and employs the most skilled growers to look after the growing and ripening of their seeds. Their large equipment, numerous warehouses and efficient machinery enable them to produce the highest quality in flower and garden seeds. A trial order with us will convince you as to the quality of these seeds and you will be back next year for more.

## CONDITIONS OF SALE

**Delivery of Seeds.**—We forward all vegetable and flower seeds, all sets and bulbs mentioned in quantities contained in this price list FREE BY PARCEL POST OR MAIL, providing shipments are within the third zone (three hundred mile radius) from Wichita. Shipments going beyond the third zone (three hundred mile radius) will be forwarded at the customer's expense. Shipments in larger weights than mentioned in price list will be forwarded by express or parcel post at the customer's expense.

**As to Crops.**—We give no warranty, express or implied, as to description, quality, productiveness or any other matter of any seeds, plants or bulbs; we will not be in any way responsible for the crop. If the purchaser does not accept the goods on these terms they are at once to be returned; but we do guarantee that we will use every effort to send you the best seeds, plants or bulbs procurable of such varieties as you may order.

**How to Order.**—In making out your order, write NAME, POSTOFFICE, COUNTY and STATE and the varieties you want, quantities of each, and carry out the price after each one, enclosing the amount in any convenient form of remittance, to us by mail. Use Order Blank if you have it.

**Terms.**—Our terms are strictly cash with the order. We must decline to ship C. O. D.

Select list of Garden Seeds we know are right.

Asparagus and Rhubarb Roots listed on page 27

### BEANS

Beans should be in every garden. Beans should be planted at intervals throughout the growing season. You can have one crop growing while you harvest the previous one. We recommend the Golden Wax, Black Wax, Red Valentine, Long Yellow Six Weeks, Burpee's Stringless Green Pod, Webber Wax and Davis White Wax in the bush bean class. In the pole beans we recommend the Kentucky Wonder, Cutshort, and Lazy Wife for good production.

#### Green-Podded Bush Beans

\*Burpee's Stringless Green-Pod.—33 days. Pkt. 10c;  $\frac{1}{2}$  lb. 20c; 1 lb. 30c; 5 lbs. \$1.25; postpaid.

\*Extra Red Valentine.—35 days. Pkt. 10c;  $\frac{1}{2}$  lb. 15c; 1 lb. 26c; 5 lbs. \$1.20; postpaid.

Early Six Weeks.—Pkt. 10c;  $\frac{1}{2}$  lb. 20c; 1 lb. 30c; 5 lbs. \$1.25; postpaid.



Improved Golden Wax

#### Pole Beans

\*Green-Pod Kentucky Wonder or Old Homestead.—45 days. Pkt. 10c;  $\frac{1}{2}$  lb. 20c; 1 lb. 35c; 5 lbs. \$1.40; postpaid.

\*Wardwell's Kidney Wax.—35 days. Pkt. 10c;  $\frac{1}{2}$  lb. 20c; 1 lb. 35c; 5 lbs. \$1.50; postpaid.

Mexican Pinto.—Pkt. 10c;  $\frac{1}{2}$  lb. 15c; 1 lb. 25c; 5 lbs. 90c; postpaid.

\*Black Wax.—Pkt. 10c;  $\frac{1}{2}$  lb. 15c; 1 lb. 26c; 5 lbs. \$1.20; postpaid.



Copenhagen Market

#### Bush Limas—50 Days

\*Henderson's Bush Lima.—Pkt. 10c;  $\frac{1}{2}$  lb. 20c; 1 lb. 35c; 5 lbs. \$1.40; postpaid.

\*Burpee's Bush Lima.—Pkt. 10c;  $\frac{1}{2}$  lb. 25c; 1 lb. 40c; 5 lbs. \$1.75; postpaid.

\*Denotes varieties we recommend for general planting in the garden



Extra Early Egyptian

### ORNAMENTAL BEANS

Giant Zanzibar (Castor Bean).—Pkt. 10c; 1 oz. 20c.

### GOOD BEETS

The beet is one of the best crops for the table. Stock beets make one of the finest feeds for stock and also are of untold importance in conditioning stock. Beets may be kept in pits or in sand in your cellars and used during the winter. For health and saving, plant more beets.

### GARDEN BEETS

\*Extra Early Egyptian.—42 days. Pkt. 5c; 1 oz. 10c;  $\frac{1}{4}$  lb. 25c; 1 lb. 90c; postpaid.

Eclipse.—42 days. Pkt. 5c; 1 oz. 10c;  $\frac{1}{4}$  lb. 25c; 1 lb. 90c; postpaid.

\*Detroit Dark Red Turnip.—45 days. Pkt. 5c; 1 oz. 10c;  $\frac{1}{4}$  lb. 25c; 1 lb. 90c; postpaid.

Improved Early Blood Turnip.—45 days. Pkt. 5c; 1 oz. 10c;  $\frac{1}{4}$  lb. 25c; 1 lb. 90c; postpaid.

Swiss Chard for Greens.—Pkt. 10c;  $\frac{1}{4}$  lb. 30c; 1 lb. \$1.00; postpaid.

\*Long Blood.—Pkt. 5c; 1 oz. 10c;  $\frac{1}{4}$  lb. 25c; 1 lb. 80c; postpaid.

### MANGLES AND SUGAR BEETS

Mammoth Long Red.—82 days. Pkt. 10c; 1 oz. 15c;  $\frac{1}{4}$  lb. 20c; 1 lb. 65c; 5 lbs. \$2.75; postpaid.

Vilmorin Improved Sugar.—Pkt. 10c; 1 oz. 15c;  $\frac{1}{4}$  lb. 25c; 1 lb. 60c; 5 lbs. \$2.75; postpaid.

Golden Tarnard.—1 oz. 10c;  $\frac{1}{4}$  lb. 25c; 1 lb. 60c; 5 lbs. \$2.75; postpaid.

### BRUSSELS SPROUTS

Pkt. 10c; 1 oz. 15c;  $\frac{1}{4}$  lb. 75c; postpaid.

### CABBAGE

Extra Early Jersey Wakefield.—70 days. Pkt. 10c; 1 oz. 15c;  $\frac{1}{4}$  lb. 50c; postpaid.

\*Early Flat Dutch.—75 days. Pkt. 10c; 1 oz. 15c;  $\frac{1}{4}$  lb. 50c; postpaid.

All Season.—80 days. Pkt. 10c; 1 oz. 15c;  $\frac{1}{4}$  lb. 55c; postpaid.

Early Wittenstadt.—75 days. Pkt. 10c; 1 oz. 15c;  $\frac{1}{4}$  lb. 55c; postpaid.

\*Sure Head.—85 days. Pkt. 10c; 1 oz. 15c;  $\frac{1}{4}$  lb. 50c; postpaid.

\*Imp. Late Flat Dutch.—Pkt. 10c; 1 oz. 15c;  $\frac{1}{4}$  lb. 50c; postpaid.

\*Copenhagen Market.—Pkt. 10c; 1 oz. 25c;  $\frac{1}{4}$  lb. 85c; postpaid.

## CARROTS

\*Oxheart.—48 days. Pkt. 5c; 1 oz. 10c;  $\frac{1}{4}$  lbs. 35c; 1 lb. \$1.20; postpaid.  
Danvers Half Long.—50 days. Pkt. 5c; 1 oz. 10c;  $\frac{1}{4}$  lb. 35c; 1 lb. \$1.20; postpaid.



Danvers Half Long

## CAULIFLOWER

Cauliflower-Erfut.—Pkt. 20c;  $\frac{1}{4}$  oz. 50c; 1 oz. \$1.50; postpaid.  
Cauliflower-Snowball.—Pkt. 20c;  $\frac{1}{4}$  oz. 50c; 1 oz. \$1.50; postpaid.

## CELERY

Golden Self-Blanching.—100 days. Pkt. 10c; 1 oz. 35c;  $\frac{1}{4}$  lb. \$1.00; postpaid.  
White Plume.—110 days. Pkt. 10c; 1 oz. 30c;  $\frac{1}{4}$  lb. 95c; postpaid.

## CRESS

Pkt. 10c; 1 oz. 15c;  $\frac{1}{4}$  lb. 40c; postpaid.

## SWEET CORN

Sweet Corn is one of the easiest of garden crops to grow. It is quick to mature and gardeners should plant at least two crops each year. One can be planted in early spring and the other in early summer. Market gardeners inform us that they make more on their second crop than on the first crop. Our corn seed is fully tested and fresh each year. Gardeners wanting a large number of pounds should write us for quotations.

## CORN—Sugar Corn



Golden Bantam

Golden Bantam.—75 days. Dwarf, 4 $\frac{1}{2}$  feet. Pkt. 5c;  $\frac{1}{2}$  lb. 12c; 1 lb. 20c; 5 lbs. 90c; 10 lbs. \$1.75; postpaid.  
Extra Early Minnesota.—60 days. Pkt. 5c;  $\frac{1}{2}$  lb. 12c; 1 lb. 20c; 5 lbs. 90c; 10 lbs. \$1.75; postpaid.  
\*Extra Early Adams.—62 days.—Pkt. 5c;  $\frac{1}{2}$  lb. 12c; 1 lb. 20c; 5 lbs. 90c; 10 lbs. \$1.65; postpaid.  
\*Country Gentleman.—70 days. Pkt. 5c;  $\frac{1}{2}$  lb. 15c; 1 lb. 25c; 5 lbs. \$1.10; 10 lbs. \$2.00; postpaid.  
\*Stowell's Evergreen.—80 days. Pkt. 5c;  $\frac{1}{2}$  lb. 12c; 1 lb. 20c; 5 lbs. 90c; 10 lbs. \$1.65; postpaid.  
Early Evergreen.—Pkt. 5c;  $\frac{1}{2}$  lb. 12c; 1 lb. 20c; 5 lbs. 85c; 10 lbs. \$1.60; postpaid.

## POP CORN

Japanese Hullless.—Pkt. 5c; 1 lb. 15c; 5 lbs. 70c; 10 lbs. \$1.20; postpaid.  
\*Queen's Golden.—Pkt. 5c; 1 lb. 15c; 5 lbs. 65c; 10 lbs. \$1.20; postpaid.  
White Pearl.—Pkt. 5c; 1 lb. 15c; 5 lbs. 60c; 10 lbs. \$1.20; postpaid.  
White Rice.—Pkt. 5c; 1 lb. 15c; 5 lbs. 60c; 10 lbs. \$1.20; postpaid.

## CUCUMBERS

Early Green Cluster.—52 days. Pkt. 5c; 1 oz. 15c;  $\frac{1}{4}$  lb. 35c; 1 lb. \$1.20; postpaid.  
\*Long White Spine.—60 days. Pkt. 5c; 1 oz. 15c;  $\frac{1}{4}$  lb. 35c; 1 lb. \$1.20; postpaid.  
\*Improved Long Green.—82 days. Pkt. 5c; 1 oz. 15c;  $\frac{1}{4}$  lb. 35c; 1 lb. \$1.20; postpaid.  
Chicago Pickle.—Pkt. 5c; 1 oz. 15c;  $\frac{1}{4}$  lb. 35c; 1 lb. \$1.25; postpaid.

## EGGPLANT

Pkt. 10c; 1 oz. 35c;  $\frac{1}{4}$  lb. \$1.60; 1 lb. \$5.00; postpaid.

## ENDIVE

Green Curled.—Pkt. 10c; 1 oz. 15c;  $\frac{1}{4}$  lb. 40c; 1 lb. \$1.25; postpaid.

## GARLIC BULBS

Per lb. 65c, postpaid.

## KALE

Pkt. 10c; 1 oz. 20c;  $\frac{1}{4}$  lb. 60c; postpaid.

## KOHL-RABI

Pkt. 10c; 1 oz. 15c;  $\frac{1}{4}$  lb. 75c; postpaid.

## LEEK

London Broad Flag.—Pkt. 10c; 1 oz. 25c;  $\frac{1}{4}$  lb. 80c; postpaid.

## LETTUCE

Hanson.—Head, 40 days. Pkt. 5c; 1 oz. 10c;  $\frac{1}{4}$  lb. 35c; 1 lb. \$1.20; postpaid.  
Black-Seeded Simpson.—Leaf. 40 days. Pkt. 5c; 1 oz. 10c;  $\frac{1}{4}$  lb. 35c; 1 lb. \$1.20; postpaid.  
Prize Head.—Head. 38 days. Pkt. 5c; 1 oz. 10c;  $\frac{1}{4}$  lb. 35c; 1 lb. \$1.25; postpaid.  
Early Curled Simpson.—Leaf. Pkt. 5c; 1 oz. 10c;  $\frac{1}{4}$  lb. 35c; 1 lb. \$1.25; postpaid.  
Big Boston.—Leaf. Pkt. 5c; 1 oz. 10c;  $\frac{1}{4}$  lb. 35c; 1 lb. \$1.25; postpaid.



Danvers Half Long

## MUSKMELON

Extra Early Hackensack.—70 days. Pkt. 5c; 1 oz. 15c;  $\frac{1}{4}$  lb. 50c; 1 lb. \$1.50; postpaid.  
\*Rocky Ford.—70 days. Pkt. 5c; 1 oz. 15c;  $\frac{1}{4}$  lb. 40c; 1 lb. \$1.10; postpaid.  
Burrell Gem.—80 days. Pkt. 5c; 1 oz. 15c;  $\frac{1}{4}$  lb. 40c; 1 lb. \$1.30; postpaid.  
Banana.—80 days. Pkt. 5c; 1 oz. 15c;  $\frac{1}{4}$  lb. 40c; 1 lb. \$1.35; postpaid.  
Honey Dew.—Pkt. 10c; 1 oz. 20c;  $\frac{1}{4}$  lb. 50c; 1 lb. \$1.75; postpaid.

## MUSTARD

Southern Giant Curled.—Pkt. 5c; 1 oz. 10c;  $\frac{1}{4}$  lb. 25c; 1 lb. 50c; postpaid.  
Chinese Broad-Leaved.—Pkt. 5c; 1 oz. 10c;  $\frac{1}{4}$  lb. 25c; 1 lb. 45c; postpaid.  
White London.—Pkt. 5c; 1 oz. 10c;  $\frac{1}{4}$  lb. 30c; 1 lb. 85c; postpaid.  
Black or Brown.—Pkt. 5c; 1 oz. 10c;  $\frac{1}{4}$  lb. 25c; 1 lb. 85c; postpaid.



Kohl-Rabi

## OKRA OR GUMBO

White Velvet.—Pkt. 10c; 1 oz. 15c;  $\frac{1}{4}$  lb. 25c; 1 lb. 70c; postpaid.



Early Simpson

## ONION

\*Prizetaker.—90 days. Pkt. 10c; 1 oz. 30c;  $\frac{1}{4}$  lb. \$1.00; 1 lb. \$3.70; postpaid.  
\*Yellow Globe Danvers.—100 days. Pkt. 10c; 1 oz. 30c;  $\frac{1}{4}$  lb. 90c; 1 lb. \$3.50; postpaid.  
Large Red Wethersfield.—100 days. Pkt. 10c; 1 oz. 30c;  $\frac{1}{4}$  lb. \$1.00; 1 lb. \$3.50; postpaid.  
Southern White Globe.—100 days. Pkt. 10c; 1 oz. 40c;  $\frac{1}{4}$  lb. \$1.10; 1 lb. \$4.00; postpaid.  
Philadelphia Silver Skin.—Pkt. 10c; 1 oz. 40c;  $\frac{1}{4}$  lb. \$1.10; 1 lb. \$4.00; postpaid.



Yellow Globe

## ONION SETS

No. 1 Selected Stock.—Prices subject to change.  
Red Bottom and Yellow Bottom.—1 lb. 25c;  $\frac{1}{4}$  bu. \$1.50; postpaid.  
White Bottom.—1 lb. 30c;  $\frac{1}{4}$  bu. \$1.60; postpaid.  
Bushel prices on application.

## PARSLEY

Champion Moss Curled.—Pkt. 10c; 1 oz. 15c;  $\frac{1}{4}$  lb. 40c; 1 lb. \$1.00; postpaid.

## PEAS THAT PLEASE

Peas are one of the best of garden crops. They are easy to grow and are highly valued as a meat substitute. By the right cultural methods the plants can be made to produce abundantly. Our pea seed is grown in Wisconsin and the seed is selected from the plants that bear the maximum crops. We have the small bush peas, the medium height ones, and the vine peas. They are all fine and will repay all your earnest efforts.

## GARDEN PEAS

## Dwarf Bush Sorts

\*American Wonder.—62 days. Dwarf bush; about 12 inches. Pkt. 10c;  $\frac{1}{2}$  lb. 15c; 1 lb. 30c; 5 lbs. \$1.35; postpaid.

\*Little Gem.—Height 18-24 inches. Pkt. 10c;  $\frac{1}{2}$  lb. 15c; 1 lb. 30c; 5 lbs. \$1.35; postpaid.

## Medium Bush Sorts

\*Alaska.—49 days. Growing height, 2 $\frac{1}{2}$  feet. Pkt. 10c;  $\frac{1}{2}$  lb. 15c; 1 lb. 30c; 5 lbs. \$1.35; postpaid.

\*First and Best.—47 days. Growing height, 2 $\frac{1}{2}$  feet. Pkt. 10c;  $\frac{1}{2}$  lb. 15c; 1 lb. 30c; 5 lbs. \$1.35; postpaid.

\*Nor's Excelsior.—53 days. Growing height, 24-30 inches. Pkt. 10c;  $\frac{1}{2}$  lb. 20c; 1 lb. 35c; 5 lbs. \$1.50; postpaid.

\*Gradus or Prosperity.—53 days. Height, 24-30 inches. Pkt. 10c;  $\frac{1}{2}$  lb. 20c; 1 lb. 35c; 5 lbs. \$1.50; postpaid.

## Vining Sorts

\*Telephone.—52 days. Height, 40-50 inches. Pkt. 10c;  $\frac{1}{2}$  lb. 20c; 1 lb. 35c; 5 lbs. \$1.50; postpaid.

\*Champion of England.—Height, 3 to 4 feet. Pkt. 10c;  $\frac{1}{2}$  lb. 20c; 1 lb. 35c; 5 lbs. \$1.50; postpaid.

Note.—The Alaska, First and Best, American Wonder, Gradus, Nott's Excelsior, and Little Gem are extra early peas. The Telephone and Champion of England are later or main crop peas.



Gradus Peas

\*Denotes varieties we recommend for general planting in the garden

## PEANUTS

Mammoth Virginia.—1 lb. 30c; 5 lbs. \$1.25;  
postpaid.  
\*Spanish Improved.—1 lb. 30c; 5 lbs. \$1.25;  
postpaid.

## PEPPERS

\*Red Cayenne.—Pkt. 10c; 1/2 oz. 20c; 1 oz. 30c;  
1/4 lb. \$1.10; postpaid.  
\*Bull Nose.—Pkt. 10c; 1/2 oz. 20c; 1 oz. 30c;  
1/4 lb. \$1.10; postpaid.  
\*Chinese Giant.—Pkt. 10c; 1/2 oz. 20c; 1 oz.  
35c; 1/4 lb. \$1.30; postpaid.  
Red Chili.—Pkt. 10c; 1/2 oz. 20c; 1 oz. 30c; 1/4  
lb. \$1.10; postpaid.

## PUMPKIN

Small Sugar.—Pkt. 5c; 1 oz. 10c; 1/4 lb. 30c;  
1 lb. \$1.00; postpaid.  
\*Kentucky Field.—Pkt. 5c; 1 oz. 15c; 1/4 lb.  
30c; 1 lb. 75c; postpaid.  
\*Tenn. Sweet Potato.—Pkt. 10c; 1 oz. 20c;  
1/4 lb. 40c; 1 lb. \$1.25; postpaid.  
Striped Cushaw.—Pkt. 5c; 1 oz. 20c; 1/4 lb.  
40c; 1 lb. \$1.35; postpaid.

## REAL RADISHES

A nice, crisp, tender radish—don't that sound good to you? They will appeal to your appetite and will give you the food roughage that you need to help your digestion. Plant radishes early and then some more in 15 days and so on during the summer. In late summer plant your winter radishes for they will please the most fastidious in early fall. Do not be without a stock of radishes at all times. Drop us a line and we will ship at any time.

## RADISH

Long Scarlet.—35 days. Pkt. 5c; 1 oz. 10c; 1/4  
lb. 20c; 1 lb. 70c; postpaid.  
\*Icicle.—30 days. Pkt. 5c; 1 oz. 10c; 1/4 lb. 20c;  
1 lb. 70c; postpaid.  
White Strasburg.—30 days. Pkt. 10c; 1 oz.  
20c; 1/4 lb. 40c; 1 lb. \$1.00; postpaid.  
French Breakfast.—25 days. Pkt. 5c; 1 oz.  
10c; 1/4 lb. 20c; 1 lb. 70c; postpaid.  
Early Scarlet White Tipped.—18 days. Pkt. 5c;  
1 oz. 10c; 1/4 lb. 20c; 1 lb. 70c; postpaid.  
Rose Turnip.—Pkt. 5c; 1 oz. 15c; 1/4 lb. 20c;  
1 lb. 70c; postpaid.  
Black Spanish Winter Radish.—Pkt. 5c; 1 oz.  
10c; 1/4 lb. 25c; 1 lb. 90c; postpaid.  
White California.—Winter radish. Pkt. 5c; 1 oz.  
10c; 1/4 lb. 25c; 1 lb. 90c; postpaid.  
Long Scarlet Short Top.—Pkt. 5c; 1 oz. 10c;  
10c; 1/4 lb. 20c; 1 lb. 70c; postpaid.

\*Denotes varieties we recommend for general planting in the garden

Wichita Nurseries,  
Wichita, Kansas.

Dear Sirs:

Your promptness in delivering my small order is commendable, and good stock, too. Thank you.

Yours for further business,  
C. O. Person, Oklahoma.

Wichita Nurseries,  
Wichita, Kansas.

Gentlemen:

My order came in good shape and we were delighted with the quality. Please find 36 cents postage enclosed.

Yours truly,  
L. V. Thomas, Kansas.

## GRASS SEEDS

\*Schell's "Meadow Park" Grass Seed Mixture.  
For parks, large landscape and golf grounds.  
Very hardy, does well in low, wet soils. CULTURE:  
Not suitable for short croppings, mats well and forms beautiful lawn without much cutting.  
60c per lb.; 10 lbs. \$5.50; postpaid.

\*Schell's Imperial Grass Seed Mixture.—An unexcelled lawn mixture selected from "high test" seeds. Capable of withstanding drought, and very hardy. Color, emerald-green. 60c per lb.; 10 lbs. \$5.50; postpaid.

Bermuda.—Per lb. \$1.00; 5 lbs. \$4.50; postpaid.  
Kentucky Blue Grass.—Fancy cleaned seed.  
Lb. 70c; 5 lbs. \$3.40; postpaid.

White Clover.—Much used for planting with blue grass in seeding lawns. Lb. 70c; 5 lbs. \$3.25;  
postpaid.

English Blue Grass.—Lb. 40c; 5 lbs. \$1.75;  
postpaid.

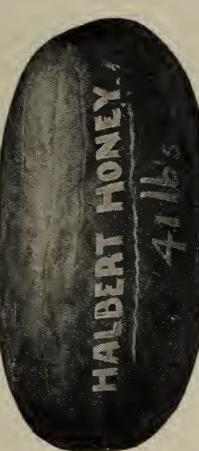
Australian Blue Grass.—Lb. 40c; 5 lbs. \$1.75;  
postpaid.

Red Top.—Lb. 65c; 5 lbs. \$2.75; postpaid.

Prices on grass seed subject to change.



It is not a home until it is planted



SALSIFY OR VEGETABLE OYSTER  
Mam. Sandwich Island.—Pkt. 10c; 1 oz. 20c;  
1/4 lb. 55c; 1 lb. \$1.75; postpaid.

SPINACH  
Bloomsdale.—Pkt. 5c; 1 oz. 10c; 1/4 lb. 15c; 1  
lb. 45c; postpaid.  
Victoria.—Pkt. 5c; 1 oz. 10c; 1/4 lb. 15c; 1 lb.  
45c; postpaid.

SQUASH  
Warted Hubbard.—Pkt. 5c; 1 oz. 15c; 1/4 lb.  
50c; 1 lb. \$1.75; postpaid.  
Mammoth White Bush Scallop.—Pkt. 5c;  
1 oz. 15c; 1/4 lb. 45c; 1 lb. \$1.40; postpaid.  
Golden Summer Crookneck.—Pkt. 5c; 1 oz.  
15c; 1/4 lb. 50c; 1 lb. \$1.70; postpaid.  
Leonard White Hubbard.—Pkt. 5c; 1 oz. 15c;  
1/4 lb. 50c; 1 lb. \$1.80; postpaid.

TOMATO  
Earliana.—Pkt. 10c; 1 oz. 25c; 1/4 lb. 75c; 1 lb.  
\$2.75; postpaid.

Improved Stone.—Pkt. 10c; 1 oz. 25c; 1/4 lb.  
70c; 1 lb. \$2.65; postpaid.  
Chalk's Early Jewel.—Pkt. 10c; 1 oz. 25c; 1/  
4 lb. 70c; 1 lb. \$2.60; postpaid.  
Dwarf Champion.—Pkt. 10c; 1 oz. 25c; 1/4 lb.  
70c; 1 lb. \$2.65; postpaid.  
Ponderosa.—120 days. Pkt. 10c; 1 oz. 40c;  
1/4 lb. \$1.40; postpaid.  
Pear-Shaped Yellow.—Pkt. 10c; 1 oz. 50c;  
postpaid.  
John Baer.—Pkt. 10c; 1 oz. 25c; 1/4 lb. 75c;  
postpaid.

TURNIP  
Extra Early Purple Top Milan.—45 days. Pkt.  
5c; 1 oz. 20c; 1/4 lb. 30c; 1 lb. \$1.10; postpaid.

Extra Early White Milan.—55 days. Pkt. 5c;  
1 oz. 20c; 1/4 lb. 30c; 1 lb. \$1.00; postpaid.  
Purple Top Strap Leaf.—45 days. Pkt. 5c;  
1 oz. 10c; 1/4 lb. 25c; 1 lb. 75c; postpaid.

WATERMELON  
\*Tom Watson.—85 days. 1 oz. 10c; 1/4 lb. 25c;  
1 lb. 85c; 10 lbs. \$7.00; postpaid.

\*Kleckley Sweet.—85 days. 1 oz. 10c; 1/4 lb.  
25c; 1 lb. 90c; 10 lbs. \$7.00; postpaid.

Georgia Rattlesnake.—90 days. 1 oz. 10c; 1/  
4 lb. 25c; 1 lb. 80c; 10 lbs. \$7.00; postpaid.

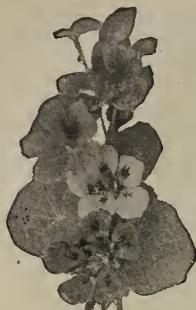
Alabama Sweet.—95 days. 1 oz. 10c; 1/4 lb.  
25c; 1 lb. 80c; 10 lbs. \$6.50; postpaid.

\*Sweet Heart.—80 days. 1 oz. 10c; 1/4 lb. 25c;  
1 lb. 80c; 10 lbs. \$7.00; postpaid.

Ice Cream or Peerless.—90 days. 1 oz. 10c;  
1/4 lb. 30c; 1 lb. 80c; 10 lbs. \$6.75; postpaid.

Halbert Honey.—1 oz. 10c; 1/4 lb. 30c; 1 lb. 90c;  
10 lbs. \$8.00; postpaid.

Irish Gray.—1 oz. 10c; 1/4 lb. 40c; 1 lb. \$1.10;  
10 lbs. \$9.00; postpaid.



Nasturtium

Nasturtium—Dwarf.  
Pkt. 10c; oz. 15c; 2 oz. 25c.  
Nasturtium—Tall.  
Pkt. 10c; oz. 15c; 2 oz. 25c.



Petunia



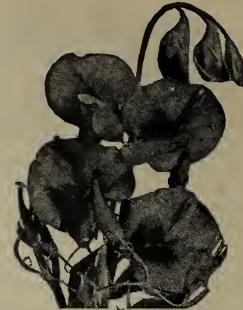
Giant Pansy

## FLOWER SEEDS

Every garden should have the annual flowers represented in it. We list here a complete line of those tested kinds that will please everybody. We have the dwarf sorts, the medium-height plants, and we have the vining kinds. No investment will repay you more than a few cents spent in our fine quality seeds. Our collection of flower seeds includes the combined effort of the best growers in America and Europe. We know that our flower seeds will please you.

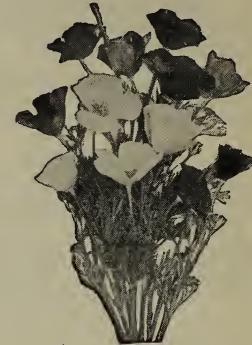
### Bush Flowers

**Asters** (Queen of Market).—An excellent mixture of the larger asters. Pkt. 10c;  $\frac{1}{4}$  oz. 40c.  
**Asters** (Perfection Mixed).—An excellent mixture of the larger asters. Pkt. 15c;  $\frac{1}{4}$  oz. 60c.  
**Alyssum** (Sweet).—Pkt. 10c; oz. 25c.  
**Antirrhinum** or **Snapdragon**.—Mixed colors. Pkt. 10c;  $\frac{1}{4}$  oz. 40c.  
**Bachelor Button**.—Fine mixed colors. Pkt. 10c;  $\frac{1}{4}$  oz. 40c.  
**Burning Bush or Summer Cypress**.—A decorative plant growing into evergreen shape. Very hardy. Pkt. 10c;  $\frac{1}{4}$  oz. 50c.  
**Balsam** (Lady Slipper).—Mixed colors. Pkt. 10c;  $\frac{1}{2}$  oz. 40c.  
**Callopis**.—A beautiful daisy. Pkt. 10c;  $\frac{1}{4}$  oz. 20c.  
**Candytuft**.—Pkt. 10c;  $\frac{1}{4}$  oz. 20c.  
**Chrysanthemum**.—The large flowering sorts in mixed colors. Pkt. 10c;  $\frac{1}{4}$  oz. 20c.  
**Cosmos** (Dwarf Early Mixed).—Good sized flowers, mixed colors. Pkt. 10c;  $\frac{1}{2}$  oz. 25c.  
**Cosmos** (Large Flowering Mixed).—Extra large flowers of brilliant colors. Pkt. 15c;  $\frac{1}{4}$  oz. 40c.  
**Cockscomb**.—An excellent bloomer. Pkt. 10c;  $\frac{1}{4}$  oz. 25c.  
**Carnation**.—Mixed colors. Pkt. 10c;  $\frac{1}{4}$  oz. 30c.  
**Forget-Me-Not**.—Pkt. 10c;  $\frac{1}{4}$  oz., 40c.  
**Foxglove** or **Digitalis**.—In mixed colors. Pkt. 10c;  $\frac{1}{2}$  oz. 50c.  
**Four O'clock**.—A hardy, large growing annual with bright flowers. Pkt. 10c; 1 oz. 20c.  
**Gypsophila** (Baby's Breath).—A small delicate flower—fine for bouquets. Pkt. 10c;  $\frac{1}{4}$  oz. 30c.  
**Hollyhocks**.—Mixed colors. Pkt. 10c;  $\frac{1}{4}$  oz. 50c.  
**Heliotrope**.—Pkt. 10c.  
**Job's Tears**.—Pkt. 10c.  
**Larkspur**.—An old favorite, very hardy. Pkt. 10c;  $\frac{1}{4}$  oz. 35c.  
**Marigold**.—Excellent strains. Pkt. 10c;  $\frac{1}{2}$  oz. 30c.  
**Mignonette**.—Fine border flower. Pkt. 10c; oz. 20c.  
**Pinks** (Chinese).—Mixed colors. Pkt. 10c;  $\frac{1}{2}$  oz. 25c.  
**Pansy** (Good Mixed Colors).—Pkt. 10c;  $\frac{1}{4}$  oz. 75c.  
**Pansy** (Giant Flowering).—Fine mixed flowers. Pkt. 20c;  $\frac{1}{4}$  oz. \$1.50.  
**Petunia** (Striped and Blotched).—Pkt. 10c;  $\frac{1}{4}$  oz. 50c.  
**Petunia** (Blood Red).—Pkt. 15c;  $\frac{1}{4}$  oz. 80c.  
**Portulaca** (Single Mixed).—Pkt. 10c;  $\frac{1}{4}$  oz. 40c.  
**Portulaca** (Double Mixed).—Pkt. 15c;  $\frac{1}{4}$  oz. 60c.  
**Poppy** (California).—An excellent flower. Pkt. 10c; oz. 25c.  
**Poppy** (Peony Flowering).—Large flowers, mixed colors. Pkt. 15c;  $\frac{1}{4}$  oz. 35c.  
**Phlox** (Drummondii).—Mixed colors. Pkt. 10c;  $\frac{1}{4}$  oz. 60c.  
**Salpiglossis**.—Mixed colors. Pkt. 10c.  
**Sweet Williams**.—Mixed colors. Pkt. 10c;  $\frac{1}{4}$  oz. 35c.  
**Salvia** (Splendens).—(The Red Salvia). Pkt. 10c.  
**Zinnia** (Large Flowering).—Pkt. 10c;  $\frac{1}{4}$  oz. 25c.  
**Zinnia** (Dahlia Flowering).—The best mixture of the Giant Dahlia-flowering sorts. Pkt. 20c;  $\frac{1}{4}$  oz. 60c.

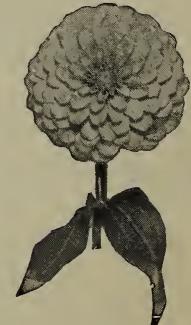


Sweet Peas

**Sweet Peas**—New Spencer. Pkt. 10c; oz. 15c;  $\frac{1}{4}$  lb. 40c.  
**Sweet Peas**—Common Mixed. Pkt. 5c; oz. 10c;  $\frac{1}{4}$  lb. 30c.



California Poppies



Zinnia

### Climbing Sorts

**Hyacinth Bean**.—A free-flowering vine. Pkt. 10c.  
**Cypress Vine**.—Fine and vigorous. Pkt. 10c.  
**Moonflower**.—Large white flowers. Pkt. 10c.  
**Wild Cucumber**.—A very rapid grower. Pkt. 10c.  
**Morning Glory (Improved Sorts)**.—Pkt. 10c.

ALL FLOWER SEEDS SENT POSTPAID

## FERTILIZERS AND MATERIALS

**1. Pulverized Sheep Manure**.—An excellent nitrogenous fertilizer for gardens, lawns and flower beds. Scientifically prepared and free from weed seeds. Easily handled and easily put on. Prices f. o. b. Wichita: 100 lbs. \$2.10; 500 lbs. to 900 lbs. at \$1.85 per 100; 1,000 lbs. or over at \$1.60 per 100 lbs.

**2. Smith's "Sacco"**, prepared fertilizer. Prepared from commercial and animal fertilizers. A balanced fertilizer containing all necessary elements for good growth of plants. Especially fine for lawns, gardens, flowers, golf courses, etc. A product made by the experts of the Smith Agricultural Chemical Company and recommended and used extensively by the best gardeners and nurserymen all over the country. 1 lb. 25c; 5 lbs. 60c; 25 lbs. \$1.75; 50 lbs. \$3.00; 100 lbs. \$5.00; 500 lbs. \$4.00 per 100 lbs.; 1,000 lbs. at \$3.60 per 100 lbs.

**3. Swift's "Vigoro"**, prepared fertilizer. An excellent balanced fertilizer rich in nitrogen, potash and phosphorus. Fine for all garden plantings, lawns, shrubbery and flower beds. Scientifically prepared so as the fertilizer elements are readily available for quick growth. Prices, f. o. b. Wichita: 25 lbs. \$1.75; 50 lbs. \$3.00; 100 lbs. \$5.00; 500 lbs. at \$4.00 per 100 lbs.; 1,000 lbs. at \$3.60 per 100 lbs.

**4. Cudahy's "Bonemeal" Fertilizer**. Rich in potash and phosphorus. Fine for roses and other quick-blooming flowers. Price, f. o. b. Wichita: 100 lbs. \$3.50; 500 lbs. at \$3.00 per 100 lbs.

**5. "43."**—A tree paint for applying to damaged portions of the trees and plants. It is very plastic, light, easy to apply and has necessary medicinal oil and acids to kill fungi or insects that are at work on the plants. It sets quickly and is waterproof and weatherproof. Fine for treatment of boring insects. Prices, f. o. b. Wichita: 1 lb. can 65c; 2 1/4-lb. can \$1.55; 5-lb. can \$2.95; 10-lb. can \$5.75; 50-lb. can \$23.00.

**6. Tree Tanglefoot**.—A perfect safeguard for trees against Gypsy, Browntail, and Tussock moths, Canker worms, Cutworms, Ants and other creeping insects. It remains sticky throughout the season even if exposed to the worst weather. Directions how to use on every can. Prices, f. o. b. Wichita: 1-lb. can 75c; 3-lb. can \$2.00.

**Note**.—The above fertilizers and materials may be shipped freight or express but not by parcel post.

We also carry a complete line of garden tools, sprayers, insecticides, fungicides, garden plows, garden hose, sprinklers, tree pruners, tree protectors, and all kinds of planting materials. Write for prices on these items.



ABOVE—PLATT CEDAR

## Evergreens

Schell's Evergreens are all specimens; you are assured of receiving the best.

BETWEEN—BAKER'S ARBORVITAE



ABOVE—BERCKMAN'S GOLDEN ARBORVITAE

Plant Evergreens for summer coolness and winter cheer

BETWEEN—IRISH JUNIPER



# WICHITA NURSERIES & SEED HOUSE

## Wichita, Kansas

Growers and Distributors of high grade Nursery Stock



Landscape Architects and Seedsmen



Strawberries will produce more fruit to the square rod and in less time than any other fruit we can grow. A few square rods will produce all one family can use.

Illustrating "Champion" variety, listed on page 9.

VIEW OF OUR NURSERIES AND GROWING FIELDS

